# Exhibit A

# **EQUITY OFFICE PROPERTIES TRUST**

TWO NORTH RIVERSIDE PLZ SUITE 2100 CHICAGO, IL 60606 312. 466.3300

S-4/A

AMENDMENT NO. 3 TO FORM S-4 Filed on 06/06/2001 File Number 333-57526



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As filed with the Securities and Exchange Commission on June 6, 2001

Registration No. 333-57526

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

AMENDMENT NO. 3 TO

FORM S-4 REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

## EQUITY OFFICE PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

Maryland (State or Other Jurisdiction of Incorporation or Organization)

6798 (Primary Standard Industrial Classification Code Number)

36-4151656 (I.R.S. Employer Identification Number)

Two North Riverside, Suite 2100 Chicago, Illinois 60606 (312) 466-3300

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

Stanley M. Stevens, Esq.

**Executive Vice President and Chief Legal Counsel Equity Office Properties Trust** Two North Riverside Plaza, Suite 2100 Chicago, Illinois 60606  $(3\bar{1}2) 466-3300$ 

(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copies to:

J. Warren Gorrell, Jr., Esq. George P. Barsness, Esq. Hogan & Hartson L.L.P. 555 Thirteenth Street, N.W. Washington, D.C. 20004-1109 (202) 637-5600

Alison S. Ressler, Esq. Sullivan & Cromwell 1888 Century Park East Suite 2100 Los Angeles, CA 90067 (310) 712-6600

Approximate date of commencement of proposed sale of the securities to the public: As soon as practicable after the effective date of this Registration Statement.

If the securities being registered on this form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.





#### MERGER PROPOSED — YOUR VOTE IS VERY IMPORTANT

Both of our boards have approved a merger of our two companies. The boards of both companies believe that the merger represents a strategic combination of two premier real estate organizations that will be in the best interests of all of their respective shareholders. By increasing the office space owned and operated by Equity Office by approximately 25% based on square footage, the merger also will solidify Equity Office's position as the nation's largest publicly-held owner and operator of office properties with a large portfolio of high quality office buildings in key markets throughout the United States.

In the merger, Spieker common stockholders will receive \$13.50 in cash and 1.49586 Equity Office common shares for each outstanding share of Spieker common stock. Cash will be paid instead of issuing fractional shares. Because the portion of the merger consideration to be received in Equity Office common shares is fixed, the value of the consideration to be received by Spieker common stockholders in the merger will depend upon the market price of Equity Office common shares at the time of the merger. Equity Office common shares are traded on the New York Stock Exchange under the symbol "EOP." On June 5, 2001, Equity Office common shares closed at \$29.55 per share. We estimate that approximately 24.9% of the outstanding Equity Office common shares immediately following completion of the merger will have been issued to Spieker common stockholders in the merger and approximately 75.1% will be owned by Equity Office common shareholders as of immediately prior to the completion of the merger, in each case considered on a fully diluted and as-converted basis.

In addition, each outstanding share of Spieker series B, C and E preferred stock will be converted into one newly created Equity Office series E, F and H preferred share, respectively.

After careful consideration, the boards of Equity Office and Spieker have determined that the merger is in the best interests of their respective shareholders and stockholders, and each board recommends that their respective common shareholders or common stockholders vote FOR approval of the merger agreement and the merger.

We cannot complete the merger unless Equity Office common shareholders and Spieker common stockholders approve the merger agreement and the merger at the special meetings to be held by Equity Office and Spieker and the Equity Office common shareholders approve amendments to the Equity Office declaration of trust being effected as part of the merger. Approval of the merger agreement and the merger, as well as the amendments to the Equity Office declaration of trust, require the affirmative vote of at least a majority of the outstanding Equity Office common shares. The merger agreement and the merger must be approved by holders of at least a majority of the outstanding shares of Spieker common stock. Whether or not you plan to attend your special meeting, please take the time to vote by completing and mailing the enclosed proxy card. Alternatively, you may vote by telephone or, if you are an Equity Office shareholder, through the Internet, in each case as instructed on your proxy card.

This document provides you with detailed information about your special meeting and the proposed merger. You also can get information from publicly available documents filed by both companies with the Securities and Exchange Commission.

We encourage you to read this entire document carefully, including the section entitled "Risk Factors" beginning on page 22.

The dates, times and places of the special meetings are as follows:

For Equity Office: Monday, July 9, 2001 at 10:00 a.m., Central Time

One North Franklin Street, Third Floor Chicago, Illinois

Samuel Zell Chairman of the Board **Equity Office Properties Trust**  For Spieker:

Monday, July 9, 2001 at 8:00 a.m., Pacific Time Quadrus Conference Center, Room QCC 2400 Sand Hill Road

Menlo Park, California

Warren E. Spieker, Jr. Chairman of the Board Spieker Properties, Inc.

#### EACH VOTE IS IMPORTANT. PLEASE COMPLETE, SIGN, DATE AND RETURN YOUR PROXY.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of the securities to be issued in the merger or passed upon the adequacy or accuracy of this joint proxy statement/prospectus. Any representation to the contrary is a criminal offense.

This joint proxy statement/prospectus is dated June 6, 2001

and it is first being mailed on or about June 8, 2001.

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This joint proxy statement/prospectus incorporates important business and financial information about our companies that is not included in or delivered with this document. If you are a shareholder of Equity Office or a stockholder of Spieker you can

obtain any of the documents incorporated by reference from Equity Office or Spieker, as the case may be, or through the SEC or the SEC's web site. The address of that site is http://www.sec.gov. Documents incorporated by reference are available from the companies, without charge, excluding all exhibits unless specifically incorporated by reference as an exhibit to this document. Shareholders of Equity Office or stockholders of Spieker may obtain documents incorporated by reference in this document by requesting them in writing or by telephone from the appropriate company at the following addresses:

EQUITY OFFICE PROPERTIES TRUST Two North Riverside Plaza Suite 2100 Chicago, Illinois 60606 Attention: Diane M. Morefield Telephone: (312) 466-3300 SPIEKER PROPERTIES, INC. 2180 Sand Hill Road Suite 200 Menlo Park, California 94025 Attention: Karen Morris Telephone: (650) 854-5600

If you would like to request documents, in order to ensure timely delivery you must do so at least five business days before the date of the special meetings. This means you must request this information no later than June 29, 2001. If you request any incorporated documents, we will mail them to you by first class mail, or another equally prompt means, within one business day after we receive your request.

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Equity Office Properties Trust Two North Riverside Plaza Suite 2100 Chicago, Illinois 60606

#### NOTICE OF SPECIAL MEETING OF SHAREHOLDERS

## TO BE HELD ON MONDAY, JULY 9, 2001

A special meeting of shareholders of Equity Office Properties Trust, a Maryland real estate investment trust, will be held at 10:00 a.m., Central Time, on Monday, July 9, 2001, at One North Franklin Street, Third Floor, Chicago, Illinois, for the following purposes:

- To consider and vote on the approval of the agreement and plan of merger, dated as of February 22, 2001, as amended, by
  and among Equity Office, EOP Operating Limited Partnership, a Delaware limited partnership, Spieker Properties, Inc., a
  Maryland corporation, and Spieker Properties, L.P., a California limited partnership, a copy of which is attached as <u>Annex</u>
  <u>A</u> to the accompanying joint proxy statement/ prospectus, and the merger of Spieker with and into Equity Office under the
  merger agreement.
- 2. To consider and vote on the approval of amendments to the Equity Office declaration of trust to be effected as part of the merger that would increase the maximum number of trustees from 15 to 16 and authorize the board of trustees to exempt one or more series of preferred shares issued in connection with a business combination from all or any portion of the ownership limitations and restrictions on transfer set forth in Article VII of the Equity Office declaration of trust.
- 3. To transact any other business as may properly come before the special meeting or any adjournments or postponements.

The proposal to approve the merger agreement and the merger and the proposal to approve the amendments to the Equity Office declaration of trust to be effected as part of the merger are conditioned upon one another.

Only holders of record of Equity Office common shares at the close of business on May 21, 2001 are entitled to notice of, and to vote at, the special meeting and any adjournments or postponements.

It is important that your common shares be represented and voted at the meeting. If you do not plan to attend the meeting and vote your common shares in person, please vote in one of these ways:

- MARK, SIGN, DATE AND PROMPTLY RETURN your enclosed proxy card in the postage—paid envelope;
- USE THE TOLL-FREE TELEPHONE NUMBER shown on your proxy card (this call is free in the U.S. and Canada); or
- VISIT THE WEBSITE address shown on your proxy card to vote through the Internet.

Any proxy may be revoked at any time before its exercise at the meeting.

By order of the Equity Office board of trustees

Stanley M. Stevens

Executive Vice President, Chief Legal Counsel and Secretary

June 8, 2001

The Equity Office board of trustees has approved the merger agreement and the merger of Spieker with and into Equity Office and recommends that you vote to approve the merger agreement and the merger and the amendments to the Equity Office declaration of trust to be effected as part of the merger.

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## **EQUITY OFFICE**

#### **VOTING METHODS**

You have the right to vote and, if desired, to revoke your proxy any time before the Equity Office special meeting.



Proxy Card Voting



- 2. Date and sign your name exactly as it appears on your proxy card
- 3. Mail to EquiServe in the return envelope



Telephone Voting

- 1. Within the U.S. and Canada dial 1-877-779-8683 and outside the U.S. and Canada call collect
- VOTE
  EquiServe
  Vote
  Tabulation

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- 2. Enter your control number (printed on your proxy card above your name)
- Follow the recorded instructions



Internet Voting

- 1. Go to website http://www.eproxyvote.com/eop
- Enter your 14 digit control number (printed on your proxy card above your name)
- Follow the instructions provided

If you hold your Equity Office common shares in your name as a holder of record, you may instruct the proxy holders how to vote your Equity Office common shares by using any of the voting methods specified above. If your Equity Office common shares are held by a broker, bank or other nominee, you will receive instructions from your nominee which you must follow to have your common shares voted.

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Spieker Properties, Inc.

2180 Sand Hill Road, Suite 200 Menlo Park, California 94025

## NOTICE OF SPECIAL MEETING OF STOCKHOLDERS

#### TO BE HELD ON MONDAY, JULY 9, 2001

A special meeting of stockholders of Spieker Properties, Inc., a Maryland corporation, will be held at 8:00 a.m., Pacific Time, on Monday, July 9, 2001, at Quadrus Conference Center, Room QCC, 2400 Sand Hill Road, Menlo Park, California for the following purposes:

- To consider and vote on the approval of the agreement and plan of merger, dated as of February 22, 2001, as amended, by
  and among Equity Office Properties Trust, a Maryland real estate investment trust, EOP Operating Limited Partnership, a
  Delaware limited partnership, Spieker and Spieker Properties, L.P., a California limited partnership, a copy of which is
  attached as Annex A to the accompanying joint proxy statement/ prospectus, and the merger of Spieker with and into
  Equity Office under the merger agreement.
- 2. To transact any other business as may properly come before the special meeting or any adjournments or postponements.

Only holders of record of Spieker common stock and preferred stock at the close of business on May 21, 2001 are entitled to notice of the special meeting or any adjournments or postponements. Only holders of record of Spieker common stock at the close of business on May 21, 2001 are entitled to vote at the special meeting or any adjournments or postponements.

It is important that your common stock be represented and voted at the meeting. If you do not plan to attend the meeting and vote your common stock in person, please vote in one of these ways:

- MARK, SIGN, DATE AND PROMPTLY RETURN your enclosed proxy card in the postage—paid envelope; or
- USE THE TOLL-FREE TELEPHONE NUMBER shown on your proxy card (this call is free in the U.S. and Canada).

Any proxy may be revoked at any time before its exercise at the meeting.

Sincerely,

Warren E. Spieker, Jr.
Chairman of the Board

June 8, 2001

#### MERGER PROPOSED — YOUR VOTE IS VERY IMPORTANT

The Spieker board of directors has approved the merger agreement and the merger of Spieker with and into Equity Office and recommends that you vote to approve the merger agreement and the merger.

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Trustees and Executive Officers of Equity Office After the Merger

Differences in the Rights of Shareholders

Selected Historical Consolidated and Combined Financial Data

Summary Unaudited Pro Forma Condensed Combined Financial Data

RISK FACTORS

Spieker common stockholders may receive Equity Office common shares in the merger with a market value lower than expected

Equity Office historically has not owned or operated industrial properties

The operations of Equity Office and Spieker may not be integrated successfully and intended benefits of the merger may not be realized

The directors and executive officers of Spieker have interests in the completion of the merger and the partnership merger that may conflict with the interests of Spieker's stockholders

EOP Partnership will need to replace, at or before maturity, a \$1.0 billion bridge facility to be used to finance a portion of the cash merger costs

Equity Office and Spieker may incur substantial expenses and payments if the merger does not occur

The \$160 million termination fee payable by Spieker and Spieker Partnership may discourage some third party proposals to acquire Spieker that Spieker stockholders may otherwise find desirable

The merger agreement does not require that the financial advisors' fairness opinions be updated as a condition to closing the merger

Further declines in overall economic activity in Equity Office's and Spieker's markets could adversely affect Equity Office's operating results after the merger

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#### **QUESTIONS & ANSWERS ABOUT THE MERGER**

## Q: Why are Equity Office and Spieker proposing the merger?

A: The boards of both companies believe that the merger represents a strategic combination of two premier real estate organizations that will be in the best interests of all of their respective shareholders. By increasing the office space owned and operated by Equity Office by approximately 25% based on square footage, the merger of Equity Office and Spieker also will solidify Equity Office's position as the nation's largest publicly—held owner and operator of office properties with a large portfolio of high quality office buildings in key markets throughout the United States.

## Q: What will I receive in the merger?

A: Spieker Stockholders. In the merger, Spieker common stockholders will receive \$13.50 in cash and 1.49586 Equity Office common shares for each outstanding share of Spieker common stock. Cash will be paid instead of issuing fractional shares. Holders of outstanding Spieker preferred stock will receive one newly created Equity Office series E, F or H preferred share for each outstanding share of Spieker series B, C or E preferred stock, respectively. The Equity Office series E, F and H preferred shares issued in the merger will have preferences, conversion and other rights, voting powers, restrictions, limitations as to dividends, qualifications and terms or conditions of redemption identical to those of the shares of the corresponding series of Spieker preferred stock.

Equity Office Shareholders. Each Equity Office common share or preferred share held by Equity Office shareholders will continue to represent one Equity Office common share or preferred share after the merger. We estimate that approximately 24.9% of the outstanding Equity Office common shares immediately following completion of the merger will have been issued to Spieker common stockholders in the merger and approximately 75.1% will be owned by Equity Office common shareholders as of immediately prior to the completion of the merger, in each case considered on a fully diluted and as—converted basis.

# Q: What happens if the price of Equity Office common shares and/or Spieker common stock changes before the closing of the merger?

A: No change will be made to the 1.49586 exchange ratio or to the \$13.50 per share cash amount payable to Spieker common stockholders in the merger. Because the market value of Equity Office common shares will fluctuate before and after the closing of the merger, the value of the consideration that Spieker common stockholders will receive in the merger will fluctuate as well.

## Q: What am I being asked to vote upon?

A: Spieker Common Stockholders. You are being asked to approve the merger agreement and the merger of Spieker with and into Equity Office. Approval of the merger agreement and the merger requires the affirmative vote of at least a majority of the outstanding shares of Spieker common stock.

The Spieker board has adopted and approved the merger agreement and the merger of Spieker with and into Equity Office and recommends that Spieker common stockholders vote FOR approval of the merger agreement and the merger.

Equity Office Common Shareholders. You are being asked to approve the merger agreement and the merger and the amendments to the Equity Office declaration of trust to be effected as part of the merger. Approval of the merger agreement and the merger and approval of the amendments to the Equity Office declaration of trust require the affirmative vote of at least

a majority of all votes entitled to be cast. The proposals to approve the merger agreement and the merger and to approve the amendments to the Equity Office declaration of trust are conditioned upon one another.

The Equity Office board has adopted and approved the merger agreement and the merger of Spieker with and into Equity Office and recommends that Equity Office common shareholders vote FOR approval of the merger agreement and the merger and FOR approval of the amendments to the Equity Office declaration of trust.

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#### Q: Do Spieker common or preferred stockholders have dissenters' rights?

A: No. Spieker is incorporated under Maryland law. Under Maryland law, because shares of Spieker common stock and series B, C and E preferred stock are listed on a national securities exchange, Spieker common and series B, C and E preferred stockholders have no rights to dissent and receive the appraised value of their shares in the merger.

## Q: Do Equity Office common shareholders have dissenters' rights?

A: No. Following the merger, Equity Office shareholders will continue to own their Equity Office shares and, accordingly, will have no rights to dissent and receive the appraised value of their shares under Maryland law.

#### Q: How soon after the special meetings will the merger occur?

A: If the merger agreement and the merger are approved at both the Equity Office and the Spieker special meetings and if Equity Office common shareholders approve the amendments to Equity Office's declaration of trust, we anticipate that the merger will occur as soon as practicable after the special meetings.

## Q: Will I recognize taxable gain or loss as a result of the merger?

A: We expect the following tax consequences generally to apply:

Spieker Stockholders. For U.S. federal income tax purposes, each Spieker common stockholder will recognize any gain realized on the exchange up to an amount equal to the lesser of:

- · the cash received by that Spieker common stockholder, excluding cash received for fractional shares of Equity Office; and
- the amount by which the cash plus the fair market value of the Equity Office common shares received by that Spieker common stockholder exceeds that Spieker common stockholder's adjusted basis in its shares of Spieker common stock.

A Spieker common stockholder will not recognize any loss on the receipt of cash and Equity Office common shares in exchange for Spieker common stock. A Spieker common stockholder will have a tax basis in the Equity Office common shares received equal to the stockholder's basis in its Spieker common stock exchanged, decreased by the amount of any cash received and increased by the amount of gain recognized in the exchange. A Spieker preferred stockholder will not recognize any gain or loss on the exchange of its Spieker preferred stock for Equity Office preferred shares received in the merger. A Spieker preferred stockholder will have a tax basis in the Equity Office preferred shares equal to the stockholder's basis in its Spieker preferred stock exchanged. For a description of the tax treatment of cash received for fractional shares of Equity Office and other material tax consequences of the merger, see "Material Federal Income Tax Consequences Relating to the Merger" beginning on page 89.

Equity Office Common Shareholders. Equity Office common shareholders will not recognize either gain or loss for U.S. federal income tax purposes as a result of the merger.

If you hold shares of Spieker common stock, the tax consequences to you will depend on your personal situation, including your basis in your shares of Spieker common stock. You should consult your tax advisor for a full understanding of the tax consequences of the merger to you.

## Q: What will my dividends be before and after the merger?

A: Until the merger is completed, Spieker common and preferred stockholders will continue to receive regular dividends as authorized by Spieker's board of directors. Assuming the merger closes on or before July 13, 2001, Spieker currently does not intend to pay any further dividends during the pre—merger period, other than the quarterly dividends declared on March 7, 2001. If the merger closes after July 13, 2001, Spieker currently intends to continue to pay regular quarterly dividends for any additional quarterly periods ending before the closing of the merger, including the quarter ending June 30, 2001, and, if necessary, a final dividend in an amount equal to the minimum amount necessary to maintain Spieker's REIT status under the Internal Revenue Code and to avoid the payment of any corporate level tax

with respect to undistributed income or gain, as required by the merger agreement.

After the completion of the merger, former holders of Spieker common stock will receive the distributions payable to all holders of Equity Office common shares with a record date after the closing, and former Spieker preferred stockholders will be entitled to receive the same cumulative distributions on their Equity Office preferred shares that they were entitled to as holders of Spieker preferred stock, including for the quarter ending June 30, 2001 if the merger is completed on or before July 13, 2001. Based on the merger consideration payable to Spieker common stockholders in the merger and Equity Office's current quarterly distribution of \$0.45 per common share, a Spieker common stockholder would receive quarterly Equity Office distributions on a pro forma combined equivalent basis of \$0.88 per share for each share of Spieker common stock exchanged, assuming Equity Office's current quarterly distribution of \$0.45 per common share. The current quarterly dividend paid by Spieker on its common stock is \$0.70 per share. Upon completion of the merger, you will cease receiving any distributions or dividends on all shares of Spieker common stock and Spieker preferred stock you held before the merger other than any dividends declared before completion of the merger but not yet paid.

#### O: What should I do now?

A: If you are an Equity Office common shareholder or a Spieker common stockholder, just indicate on your proxy card how you want to vote, and sign and mail it in the enclosed postage—paid envelope as soon as possible so that your shares will be represented at your special meeting or vote your shares by telephone or, if you are an Equity Office shareholder, through the Internet, in each case, by following the instructions on your proxy card.

If you sign and send in your proxy and do not indicate how you want to vote, your proxy will be voted in favor of the proposal to approve the merger agreement and the merger and, if you are an Equity Office common shareholder, in favor of the proposal to approve the amendments to the Equity Office declaration of trust to be effected as part of the merger. If you do not sign and send in your proxy, vote by telephone, through the internet, or at your special meeting, or if you abstain, it will have the effect of a vote against approval of the merger agreement and the merger and, in the case of Equity Office common shareholders, against the amendments to the Equity Office declaration of trust.

You can choose to attend your special meeting and vote your shares in person instead of completing and returning a proxy card. You also may vote by telephone or, if you are an Equity Office shareholder, through the Internet, in each case, by following the instructions on your proxy card. If you do complete and return a proxy card, you may change your vote at any time up to and including the time of the vote on the day of your special meeting by following the directions beginning on page 27 for Equity Office shareholders and beginning on page 30 for Spieker stockholders.

## Q: If my shares are held in "street name" by my broker, will my broker vote my shares for me?

A: Your broker will vote your Equity Office common shares or shares of Spieker common stock only if you instruct your broker how to vote by following the directions your broker provides. If you do not instruct your broker how to vote, your shares will not be voted and this will have the effect of voting against approval of the merger agreement and the merger and, in the case of Equity Office common shareholders, against approval of the amendments to the Equity Office declaration of trust.

## Q: Should I send in my stock certificates now?

A: No. After the merger, Equity Office's exchange agent will send to former Spieker common and preferred stockholders a letter of transmittal explaining what you must do to exchange your Spieker common or preferred stock certificates for the merger consideration payable to you.

If you are an Equity Office shareholder, you are not required to take any action regarding your Equity Office common share certificates.

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#### Q: Who can answer my questions?

A: Equity Office Common Shareholders. Equity Office common shareholders who have more questions about the merger or desire additional copies of this joint proxy statement/ prospectus or additional proxy cards should contact:

**Equity Office Properties Trust** 

Two North Riverside Plaza Suite 2100 Chicago, Illinois 60606 Attention: Diane Morefield Telephone: (312) 466-3300

Spieker Common and Preferred Stockholders. Spieker common and preferred stockholders who have more questions about the merger or desire additional copies of this joint proxy statement/ prospectus or, with respect to Spieker common stockholders, who

desire additional proxy cards should contact:

Spieker Properties, Inc.

2180 Sand Hill Road Suite 200 Menlo Park, California 94025 Attention: Karen Morris Telephone: (650) 854-5600

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#### SUMMARY

This summary highlights selected information from this joint proxy statement/ prospectus. It may not contain all of the detailed information that may be important to you. To understand the merger fully and for a more complete description of the legal terms of the merger, you should read carefully this entire document and the other documents to which we refer, including the merger agreement, as amended. For more information about Equity Office and Spieker, see "Where You Can Find More Information" beginning on page 124. Each item in this summary refers to the pages where that subject is discussed more fully.

#### The Companies

## **Equity Office Properties Trust**

Two North Riverside Plaza Suite 2100 Chicago, Illinois 60606 (312) 466-3300

Equity Office Properties Trust, a Maryland real estate investment trust, is the nation's largest publicly-held owner and operator of office properties, based upon equity market capitalization and square footage. At March 31, 2001, Equity Office had a portfolio of 380 office buildings comprising 99.0 million square feet in 24 states and the District of Columbia. Equity Office, which has elected to be taxed as REIT for federal income tax purposes, is an independent real estate company that manages all aspects of its operations internally.

Equity Office is the sole general partner of, and owns approximately an 88.5% interest in, EOP Operating Limited Partnership, a Delaware limited partnership. Equity Office owns substantially all of its assets and conducts all of its operations through EOP Partnership, which principally is engaged in acquiring, owning, operating and leasing office properties. Equity Office was organized in 1996 and began operations in 1997 to continue and expand the national office property business of Mr. Samuel Zell, Chairman of the Board of Trustees of Equity Office, and his affiliates.

#### Spieker Properties, Inc.

2180 Sand Hill Road Suite 200 Menlo Park, California 94025 (650) 854-5600

Spieker Properties, Inc., a Maryland corporation, is the second largest publicly—held owner and operator of office and industrial properties, based upon equity market capitalization. Spieker's properties are located primarily in greater Seattle, Washington; greater Portland, Oregon; Northern California and Southern California. As of March 31, 2001, Spieker owned 37.4 million square feet of commercial real estate. As of that date, Spieker's portfolio mix consisted of 24.7 million square feet of office property and 12.7 million square feet of industrial property. Spieker, which has elected to be taxed as a REIT for federal income tax purposes, is an independent real estate company that manages all aspects of its operations internally.

Substantially all of the business activities of Spieker are conducted through its operating partnership, Spieker Properties, L.P., a California limited partnership, of which Spieker is the sole general partner. Spieker was formed to continue and expand the real estate activities, including the acquisition, development, management and leasing of the properties of its predecessor firm, Spieker Partners, which commenced operations in 1987. Spieker commenced operations in November 1993 with the acquisition of properties of Spieker Partners and with the completion of its initial public offering.

#### The Combined Company

**Equity Office Properties Trust** 

Two North Riverside Plaza Suite 2100 Chicago, Illinois 60606 (312) 466-3300

Upon completion of the merger, Equity Office will remain the sole general partner of, and own approximately an 87.8% interest in, EOP Partnership, assuming that (1) none of the unitholders of EOP Partnership or Spieker Partnership redeem their units for cash or exchange their units for Equity Office common shares or Spieker common stock, as applicable, and (2) no

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holder of convertible securities of Equity Office, EOP Partnership or Spieker, including share options of Equity Office and Spieker, converts or exercises those securities for Equity Office common shares or shares of Spieker common stock prior to the merger.

Equity Office will own a portfolio comprising approximately 136.4 million square feet of commercial real estate in 24 states and the District of Columbia, and have 4.3 million square feet of properties under development with an expected investment in properties under development of approximately \$1.1 billion, upon completion of the merger. Based on per share closing price of Equity Office common shares on the New York Stock Exchange on June 5, 2001, the latest practicable date before mailing this joint proxy statement/prospectus, the debt and equity market capitalization of the combined company is estimated to be approximately \$26.7 billion.

## The Equity Office Special Meeting; Vote

#### Required (see page 27)

The Equity Office special meeting will be held at One North Franklin Street, Third Floor, Chicago, Illinois on Monday, July 9, 2001 at 10:00 a.m., Central Time. At the special meeting, holders of Equity Office common shares will be asked to consider and vote upon a proposal to approve the merger agreement and the merger of Spieker with and into Equity Office and a proposal to approve the amendments to the Equity Office declaration of trust described under "— Amendments to Equity Office's Declaration of Trust" on page 4. Approval of the merger agreement and the merger, as well as the amendments to Equity Office's declaration of trust, requires the affirmative vote of the holders of at least a majority of the outstanding Equity Office common shares as of the record date for the special meeting. As of the record date for the Equity Office special meeting, the trustees, executive officers and their affiliates beneficially owned, excluding share options and EOP Partnership units held by them, 4,170,306 Equity Office common shares representing 1.35% of the outstanding Equity Office common shares entitled to be voted at the Equity Office special meeting. The vote of Equity Office preferred shareholders is not required for approval of the merger agreement and the merger or approval of the amendments to the Equity Office declaration of trust.

You can vote at the Equity Office special meeting if you owned Equity Office common shares at the close of business on May 21, 2001.

#### The Spieker Special Meeting; Vote Required (see page 30)

The Spieker special meeting will be held at Quadrus Conference Center, Room QCC, 2400 Sand Hill Road, Menlo Park, California, on Monday, July 9, 2001 at 8:00 a.m., Pacific Time. At the special meeting, holders of Spieker common stock will be asked to consider and vote upon a proposal to approve the merger agreement and the merger of Spieker with and into Equity Office. Approval of the merger agreement and the merger requires the affirmative vote of the holders of a majority of the outstanding shares of Spieker common stock as of the record date for the special meeting. The vote of Spieker preferred stockholders is not required for approval of the merger agreement and the merger. Less than 1% of the shares of Spieker common stock entitled to vote at the Spieker special meeting were held as of the record date by Spieker directors, executive officers and their affiliates. Eleven Spieker directors and executive officers holding 494,805 shares of Spieker common stock, or approximately 0.73% of the outstanding shares of Spieker common stock as of the record date, have entered into voting agreements agreeing to vote these shares in favor of the merger agreement and the merger at the Spieker special meeting.

You can vote at the Spieker special meeting if you owned Spieker common stock at the close of business on May 21, 2001.

## Recommendation of Equity Office Board (see page 39)

The Equity Office board of trustees has adopted and approved the merger agreement and the merger, has determined that the merger agreement and the merger are in the best interests of Equity Office and its shareholders and recommends that Equity Office common shareholders vote FOR approval of the merger agreement and the merger and FOR approval of the amendments to the Equity Office declaration of trust described under "— Amendments to Equity Office's Declaration of Trust" on page 4. Equity Office common shareholders also should refer to the reasons the Equity Office board considered in determining

whether to adopt and approve the merger agreement and the merger beginning on page 39.

#### Recommendation of Spieker Board (see page 47)

The Spieker board of directors has adopted and approved the merger agreement and the merger, has determined that the merger agreement and the merger are in the best interests of Spieker and its stockholders and recommends that Spieker common stockholders vote FOR approval of the merger agreement and the merger. Spieker common stockholders also should refer to the reasons the Spieker board considered in determining whether to adopt and approve the merger agreement and the merger beginning on page 47.

#### Fairness Opinions

#### Equity Office (see page 41)

In deciding to adopt and approve the merger agreement and the merger, the Equity Office board considered the oral opinion, delivered February 22, 2001, of its financial advisor, Morgan Stanley & Co. Incorporated, that, as of that date, the consideration to be paid by Equity Office under the merger agreement was fair, from a financial point of view, to Equity Office. This opinion was confirmed in writing on February 22, 2001. The Morgan Stanley opinion, which sets forth the assumptions made, procedures followed, matters considered and limitations on the review undertaken by Morgan Stanley in connection with its opinion, is attached as Annex B to this document. Morgan Stanley did not make any independent valuation or appraisal of the assets or liabilities of Spieker and was not furnished with any such appraisals in connection with preparing its fairness opinion. Equity Office has agreed to pay Morgan Stanley a financial advisory fee of \$9.0 million contingent upon completion of the merger. We encourage Equity Office shareholders to read this opinion carefully. This opinion does not, however, constitute a recommendation to any Equity Office shareholder with respect to any matters relating to the proposed merger.

#### Spieker (see page 51)

In deciding to adopt and approve the merger agreement and the merger, the Spieker board considered the opinion, delivered February 22, 2001, of its financial advisor, Goldman, Sachs & Co., that, as of that date and based upon and subject to the matters set forth in that opinion, the consideration to be received by Spieker common stockholders in the merger was fair, from a financial point of view, to the Spieker common stockholders. The Goldman Sachs opinion, which sets forth the assumptions made, procedures followed, matters considered and limitations on the review undertaken by Goldman Sachs in connection with its opinion, is attached as Annex C to this document. Goldman Sachs did not make an independent evaluation or appraisal of the assets and liabilities of Spieker or Equity Office or any of their subsidiaries and was not furnished with an evaluation or appraisal of any of these assets or liabilities in connection with preparing its fairness opinion. Spieker has agreed to pay Goldman Sachs a financial advisory fee of \$6.0 million contingent upon completion of the merger. We encourage Spieker stockholders to read this opinion carefully. This opinion does not, however, constitute a recommendation to any Spieker stockholder with respect to any matters relating to the proposed merger.

## Merger Financing (see page 64)

Equity Office intends to finance the estimated \$1.187 billion of merger costs, including the approximately \$907 million cash portion of the consideration to be paid to Spieker common stockholders, under a new \$1.0 billion unsecured bridge facility, to be entered into before the closing of the merger, and by EOP Partnership borrowing the remaining \$187 million of merger costs under EOP Partnership's existing \$1.0 billion credit facility. EOP Partnership has received executed commitments from various lenders for the entire \$1.0 billion principal amount of the new bridge facility, which will have a term of 364 days from funding and an interest rate of LIBOR plus 80 basis points, subject to EOP Partnership's credit rating. Equity Office will guarantee any outstanding obligation under the new bridge facility. EOP Partnership and Equity Office have agreed, jointly and severally, to pay a commitment fee of 20 basis points, or \$2.0 million, if the new bridge facility is not refinanced within 120 days from the date of funding. At March 31, 2001, EOP Partnership had available borrowing capacity under its existing \$1.0 billion credit facility of \$962 million.

#### Risks Associated with the Merger (see page 22)

The board of trustees of Equity Office and the board of directors of Spieker believe that the

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merger is in the best interests of their respective shareholders and stockholders. There are, however, risks associated with the merger that you should consider in deciding how to vote. These risks include, among others:

- the fact that the value of the Equity Office shares Spieker stockholders will receive in the merger will fluctuate during the period before the merger;
- the potential inability of Equity Office to integrate successfully Spieker's portfolio and to realize the cost savings expected from the merger;
- the fact that the directors and officers of Spieker may have interests in, and will receive benefits from, the merger that are different from, or in addition to, and, therefore, may conflict with the interests of Spieker stockholders in the merger;
- the fact that EOP Partnership will need to refinance the new \$1.0 billion bridge facility being obtained to finance \$1.0 billion of the estimated \$1.187 billion of merger costs within 364 days from date of funding, and anticipates incurring increased interest costs on the replacement indebtedness due to higher interest costs of longer—term debt;
- the fact that Spieker and Spieker Partnership may be required to pay a termination fee of up to \$160 million under specified circumstances:
- the fact that Equity Office and Spieker have already incurred substantial expenses in connection with the merger, and may incur additional expenses in the event that the merger is not completed; and
- the risk that further declines in overall economic activity in Equity Office's and Spieker's markets could adversely affect Equity Office's results after the merger.

## Amendments to Equity Office's Declaration of Trust (see page 93)

As part of the merger, Equity Office common shareholders will be asked to vote upon a proposal to amend the Equity Office declaration of trust, to:

- increase the maximum number of trustees from 15 to 16; and
- authorize the Equity Office board of trustees to exempt one or more series of preferred shares issued in connection with a
  business combination from all or any portion of the ownership limitations and restrictions on transfer set forth in Article VII
  of the Equity Office declaration of trust.

The Equity Office board of trustees has declared advisable the amendments to be effected as part of the merger and recommends that Equity Office shareholders approve these amendments.

The proposal to approve the merger agreement and the merger and the proposal to approve the amendments to the Equity Office declaration of trust are conditioned upon one another. If both proposals are not approved, Equity Office and Spieker cannot complete the merger.

## The Merger Agreement (see page 66)

The merger agreement, as amended, is attached at the back of this document as <u>Annex A</u>. We urge you to read the merger agreement because it is the legal document that governs the merger.

The merger agreement contemplates the following two-step transaction:

- the partnership merger, in which Spieker Partnership will merge with and into EOP Partnership, and Spieker Partnership will cease to exist, which we refer to as the partnership merger, followed by
- the merger, in which Spieker will merge with and into Equity Office and Spieker will cease to exist.

The merger will be completed as soon as practicable following the partnership merger.

#### The Vote of Partners of EOP Partnership and Spieker Partnership (see page 63)

Under authority granted Equity Office, as general partner of EOP Partnership, Equity Office has approved the partnership merger. No vote or consent of unitholders of EOP Partnership is

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required for approval of the partnership merger. The partnership agreement of EOP Partnership requires the approval of the merger by the consent of unitholders holding at least a majority of the outstanding EOP Partnership units, including any EOP Partnership units held by Equity Office. Equity Office owns more than a majority of the outstanding EOP Partnership class A units and all of the outstanding EOP Partnership preferred units, and intends to take action by written consent, as permitted under the partnership agreement of EOP Partnership, to approve the merger on or about 10:00 a.m., Central Time, on Monday, July 9, 2001.

California law requires the approval of the principal terms of the partnership merger by at least a majority in interest of each class of the outstanding Spieker Partnership units, including any preferred Spieker Partnership units held by Spieker. Spieker owns more than a majority of the outstanding Spieker Partnership units, including all outstanding classes of preferred units other than the series D preferred units of Spieker Partnership, and intends to take action by written consent, as permitted under California law, to approve the principal terms of the partnership merger on or about 8:00 a.m., Pacific Time, on Monday, July 9, 2001. The holders of Spieker Partnership series D preferred units have already consented to the principal terms of the partnership merger.

The required partner approvals of the partnership merger and the merger are, therefore, assured. Neither the merger nor the partnership merger will be completed, however, if the partners of EOP Partnership and Spieker Partnership approve the merger and the partnership merger, as applicable, but the Equity Office common shareholders or the Spieker common stockholders do not approve the merger.

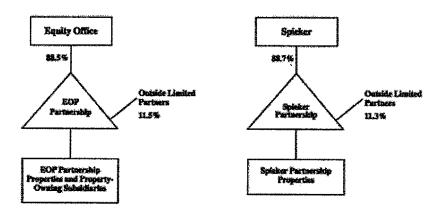
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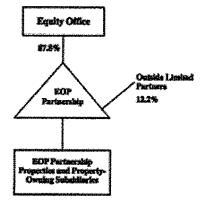
## Structure Diagrams

The following diagrams depict in summary form the structure of Equity Office and Spieker before and after the partnership merger and the merger, assuming that (1) none of the unitholders of EOP Partnership or Spieker Partnership redeem their units for cash or exchange their units for Equity Office common shares or Spieker common stock, as applicable, and (2) no holder of convertible securities of Equity Office, EOP Partnership or Spieker, including share options of Equity Office and Spieker, converts or exercises those securities for Equity Office common shares or shares of Spieker common stock. The percentages in the diagrams reflect ownership of partnership interests of EOP Partnership and Spieker Partnership, other than preferred interests as of May 21, 2001 and as of immediately after the partnership merger and the merger. All outstanding preferred units of EOP Partnership are owned by Equity Office. All outstanding preferred interests of Spieker Partnership are owned by Spieker, except for the Spieker Partnership series D preferred units, which are owned by two institutional investors and will be purchased by Spieker Partnership immediately before the partnership merger. As a result of the merger, Equity Office will succeed to the EOP Partnership units issued to Spieker Partnership in the partnership merger.

#### Current Structure:



## After the Partnership Merger and the Merger:



## Conditions to the Merger and the Partnership Merger (see page 75)

Before we can complete the partnership merger and the merger, a number of conditions must be satisfied. These include:

- the approval of the merger agreement and the merger, as well as the amendments to the Equity Office declaration of trust described under "Approval of Amendments to Equity Office's Declaration of Trust" beginning on page 93 by Equity Office common shareholders;
- the approval of the merger agreement and the merger by Spieker common stockholders;
- the approval of the merger by the partners of EOP Partnership;
- the approval of the principal terms of the partnership merger by the partners of Spieker Partnership;
- the absence of a court order or law preventing the completion of either the merger or the partnership merger; and
- · other customary closing conditions.

Where the law permits, Equity Office or Spieker could decide to complete the merger even though one or more conditions were not satisfied. By law, neither Equity Office nor Spieker can waive:

- the requirement that Equity Office common shareholders, Spieker common stockholders and partners of EOP Partnership approve the merger and that Equity Office common shareholders approve the amendments to Equity Office's declaration of trust to be effected as part of the merger;
- · the requirement that partners of Spieker Partnership approve the principal terms of the partnership merger; or
- any court order or law preventing the closing of the merger or the partnership merger.

Whether any of the other conditions would be waived would depend on the facts and circumstances as determined by the reasonable business judgment of the board of trustees of Equity Office or the board of directors of Spieker. If Equity Office or Spieker waived compliance with one or more of the other conditions and the condition was deemed material to a vote of Equity Office common shareholders and/or Spieker common stockholders, Equity Office and/or Spieker would have to resolicit shareholder or stockholder approval, as applicable, before closing the merger. Neither Equity Office nor Spieker intends to notify shareholders or stockholders of any waiver that, in the judgment of Equity Office's board of trustees and Spieker's board of directors, does not require resolicitation of shareholder or stockholder approval.

It is a condition to the closing of the merger that Hogan & Hartson L.L.P., counsel to Equity Office, and Sullivan & Cromwell, counsel to Spieker, deliver opinions that the merger qualifies as a reorganization under the provisions of section 368(a) of the Internal Revenue Code. This condition will not be waived.

## Termination of the Merger Agreement (see page 80)

Equity Office or Spieker may terminate the merger agreement, whether before or after the required shareholder and partner approvals are obtained, if:

- the merger and the partnership merger are not completed by December 31, 2001, unless extended by the parties; however, neither Equity Office nor Spieker may terminate the merger agreement if its breach is the reason that the merger or the partnership merger is not completed by that date;
- a final, non-appealable judgment or governmental order is issued preventing completion of the merger or the partnership merger;
- the Spieker common stockholders do not approve the merger agreement and the merger, the partners of Spieker Partnership
  do not approve the principal terms of the partnership merger, or Equity Office determines that either such approval cannot be
  obtained, but Spieker may not terminate the merger agreement for either of these reasons if it is in breach in any material
  respect of its obligations contained in the merger agreement relating to obtaining these approvals; or

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• Equity Office common shareholders do not approve the merger agreement and the merger, and the amendments to the Equity Office declaration of trust, or the partners of EOP Partnership do not approve the merger, but Equity Office may not terminate the merger agreement for either of these reasons if it is in breach in any material respect of its obligations contained in the merger agreement relating to obtaining these approvals.

Equity Office also may terminate the merger agreement if:

- Spieker or Spieker Partnership breaches or does not perform any of its covenants, obligations or agreements in the merger agreement, or breaches any of its representations or warranties or if any of its representations and warranties is or becomes untrue, in either case so that the conditions to completion of the merger and the partnership merger would be incapable of being satisfied by December 31, 2001, unless extended by the parties; or
- the Spieker board of directors does not recommend or withdraws, modifies, amends or qualifies, in any manner adverse to
  Equity Office, its approval or recommendation of either the merger or the merger agreement, or approves or recommends
  any superior alternative acquisition proposal, or the Spieker board or any committee of the Spieker board resolves to do any
  of the foregoing; or
- following the announcement or receipt of an alternative acquisition proposal, Spieker does not call the Spieker special meeting or does not prepare and mail to its stockholders this joint proxy statement/ prospectus or the Spieker board or any committee of the Spieker board resolves to do any of the foregoing.

Spieker also may terminate the merger agreement if:

- Equity Office or EOP Partnership breaches or fails to perform any of its covenants, obligations or agreements in the merger agreement, or breaches any of its representations or warranties or if any of its representations and warranties is or becomes untrue, in either case so that the conditions to completion of the merger and the partnership merger would be incapable of being satisfied by December 31, 2001, unless extended by the parties; or
- the Spieker board withdraws, modifies, amends or qualifies, in any manner adverse to Equity Office, its approval or recommendation of either of the merger or the merger agreement in connection with, or approves or recommends, any superior alternative acquisition proposal, or in order to enter into a binding written agreement with respect to a superior acquisition proposal, so long as, in each case, Spieker has complied with the terms of the no solicitation provisions contained in the merger agreement and, before terminating the merger agreement, pays to EOP Partnership the termination fee.

Equity Office and Spieker also may mutually agree to terminate the merger agreement.

## Termination Fee and Termination Expenses (see page 81)

Spieker and Spieker Partnership have agreed to pay to EOP Partnership a termination fee of up to \$160 million, if the merger agreement is terminated:

- by Spieker under the circumstances described above where it is permitted to terminate the merger agreement because its board of directors has withdrawn, modified or qualified, in any manner adverse to Equity Office, its recommendation of either the merger or the merger agreement in connection with, or has approved or recommended, any superior acquisition proposal, or in order to enter into a binding agreement with respect to a superior acquisition proposal; or
- by Equity Office because the Spieker board does not recommend or withdraws, modifies, amends or qualifies, in any manner adverse to Equity Office, its approval or recommendation of the merger, the partnership merger or the merger agreement, or approves or recommends any superior alternative acquisition proposal, or resolves to do any of the foregoing.

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The termination fee of up to \$160 million also would be payable by Spieker and Spieker Partnership if:

- Spieker or Spieker Partnership has received a proposal for an alternative acquisition transaction before the termination;
- before or within 12 months after the termination, Spieker or Spieker Partnership enters into an agreement regarding any alternative acquisition transaction that is later completed; and
- the merger agreement was terminated by Equity Office because a final, non-appealable judgment or governmental order resulting primarily from action or inaction of Spieker or Spieker Partnership was issued or the merger agreement was terminated by Equity Office or Spieker for any other reason other than by mutual agreement, a breach by Equity Office or EOP Partnership of its representations and warranties, covenants, obligations or agreements, the failure of Equity Office common shareholders to approve the merger agreement and the merger and the amendments to the Equity Office declaration of trust or the failure of partners of EOP Partnership to approve the merger.

Under the merger agreement, Spieker and Spieker Partnership, on the one hand, and Equity Office and EOP Partnership, on the other, also may become obligated under specified circumstances to reimburse up to \$7.5 million of the other parties' expenses if the merger agreement is terminated. The amount of any termination fee paid by Spieker and Spieker Partnership would be reduced by any expense reimbursement paid by them.

#### Regulatory Approvals (see page 64)

No material federal or state regulatory requirements must be complied with or approvals must be obtained by Equity Office, EOP Partnership, Spieker or Spieker Partnership in connection with either the merger or the partnership merger.

## Accounting Treatment (see page 64)

The merger will be treated as a purchase for financial accounting purposes.

## Conflicts of Interest of Spieker Directors and Executive Officers in the Merger and the Partnership Merger (see page 58)

In considering the recommendation of the Spieker board with respect to the merger agreement and the merger, Spieker stockholders should be aware that, as described below, some Spieker directors and executive officers have interests in, and will receive benefits from, the merger and the partnership merger that differ from, or are in addition to, and, therefore, may conflict with the interests of Spieker stockholders generally.

Trustees of Equity Office After the Merger. Under the merger agreement, Warren E. Spieker, Jr., Spieker's Chairman of the Board, and John A. Foster and Craig G. Vought, Spieker's Co-Chief Executive Officers, will become members of the Equity Office board of trustees following the merger. Mr. Spieker's term will expire in 2004, Mr. Vought's term in 2003 and Mr. Foster's term in 2002. See "— Trustees and Executive Officers of Equity Office After the Merger" beginning on page 11.

Indemnification and Insurance. The merger agreement provides that Equity Office and EOP Partnership will provide exculpation and indemnification for directors and officers of Spieker and Spieker Partnership, including for actions taken in connection with the merger, which is the same as the exculpation and indemnification provided by Spieker and Spieker Partnership as of the date of the merger agreement. The merger agreement also provides that Equity Office and EOP Partnership will indemnify and hold harmless former directors and officers of Spieker and Spieker Partnership after the merger to the fullest extent permitted by law. In addition, Equity Office has agreed to provide directors' and officers' insurance for the benefit of those individuals currently covered by Spieker's insurance for a period of six years after the merger.

Equity—Based Awards. Unvested options to purchase an aggregate of 1,075,247 shares of Spieker common stock at an average exercise price of \$38.33 per share previously awarded to 17 Spieker directors and executive officers will vest in connection with the merger pursuant to the plans under which they were issued and in any event no later than the day before the merger closes. These 17 Spieker directors and executive officers also currently hold vested options to

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purchase an aggregate of an additional 2,577,505 shares of Spieker common stock at an average exercise price of \$30.48. All Spieker stock options will be converted in the merger into options to purchase Equity Office common shares under the terms of the merger agreement.

Under the merger agreement, holders of Spieker stock options will be entitled to tender the Equity Office options that they will receive in the merger to EOP Partnership for a cash payment per option converted in the merger equal to the excess, if any, of \$58.50 over the exercise price of the Spieker option, which acquisition and payment will be made within three business days of the closing of the merger. Options to purchase Equity Office common shares that are not tendered to EOP Partnership as described above would remain outstanding as options to purchase Equity Office common shares.

Eleven Spieker directors and executive officers holding vested options to purchase an aggregate of 2,471,505 shares of Spieker common stock at an average exercise price of \$30.27, and unvested options to purchase an additional 946,247 shares of Spieker common stock at an average exercise price of \$38.00 that will vest in connection with the merger, have agreed to tender their options to EOP Partnership. The aggregate value of these vested and unvested options, calculated using the average exercise prices of the options and the \$58.50 cash option tender price, is approximately \$89.2 million. The remaining six Spieker directors and executive officers who have not indicated whether or not they intend to tender their options hold vested options to purchase an aggregate of 106,000 shares of Spieker common stock at an average exercise price of \$35.57, and unvested options to purchase an additional 129,000 shares of Spieker common stock at an average exercise price of \$40.74 that will vest in the merger. At the \$58.50 cash tender offer price, these vested and unvested options have an aggregate value of approximately \$4.7 million.

In addition, 205,182 unvested shares of Spieker restricted stock previously awarded to Spieker directors and executive officers will vest on the day immediately before the date on which the Spieker common stockholders approve the merger. Using a \$57.70 pro forma equivalent value for Spieker common stock, the aggregate value of the unvested Spieker restricted stock previously awarded to Spieker directors and executive officers is approximately \$11.8 million.

Special Severance Policy. Spieker has a "special severance policy" applicable to executive officers that provides for severance compensation under specified circumstances in the event of a change in control. Equity Office has acknowledged that the merger will be a change in control for purposes of the Spieker special severance policy and that severance payments will be made as provided in the Spieker special severance policy to any participant who becomes entitled to these payments because of a termination of employment occurring on or after the closing of the merger, unless the termination is for cause or is a voluntary

resignation without good reason under the terms of the Spieker special severance policy. No executive officer eligible for the benefits of the Spieker special severance policy will become an executive officer of Equity Office following the merger.

If any payments made to an executive officer by Spieker under the Spieker special severance policy would result in an excise tax imposed by section 4999 of the Internal Revenue Code, the executive officer will receive a tax reimbursement payment that would put the executive officer in the same financial position after—tax that he would have been in if the excise tax did not apply to such amounts. However, if reducing the total payments under the special severance policy by 10% or less would avoid triggering the excise tax, the payments under the Spieker special severance policy will be reduced by the amount necessary to avoid triggering the excise tax rather than making the tax reimbursement payment.

Under the severance policy, the thirteen executive officers of Spieker will be entitled to receive estimated cash payments ranging from approximately \$1.1 million to \$5.0 million as a base amount, or approximately \$33.9 million in the aggregate. In the event these executive officers become entitled to tax reimbursement as described above, the tax reimbursement amounts could range from \$0 to \$3.4 million per individual, or approximately \$19.9 million in the aggregate. The calculation of the estimated cash payments under the special severance policy assumes that Equity Office's obligations under the policy are triggered immediately upon the closing of the merger and that the merger will close on July 9, 2001. The amounts shown include estimated 2001

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bonuses through the closing date. Neither Spieker nor Equity Office has yet determined that any tax reimbursement payments would be required.

In addition, under the Spieker special severance policy, the executive officer and his or her eligible dependents will continue to be eligible to participate in the medical, dental, disability and life insurance plans and arrangements applicable to him or her immediately before his or her termination of employment, on substantially the same terms and conditions in effect immediately before the termination. If such participation is prohibited, equivalent coverage will be purchased for the executive officer and his or her eligible dependents with no greater after—tax cost to the executive officer than he or she paid for coverage prior to being terminated. Coverage will continue for three years from the date of termination in the case of Messrs. Spieker, Foster and Vought, and John K. French and Dennis E. Singleton, each of whom is a Vice—Chairman of Spieker's board, Stuart A. Rothstein, Spieker's Chief Financial Officer, and one other executive officer and for two years from the date of termination in the case of Joseph D. Russell, Jr., Peter H. Schnugg and James C. Eddy and all other eligible executive officers.

Tax Related Undertakings of EOP Partnership. Under the merger agreement, EOP Partnership has agreed, for the benefit of 17 named unitholders, not to sell, exchange or otherwise dispose of, except in tax—free or tax—deferred transactions, specified office properties comprising approximately 6.5 million square feet, or approximately 26.5% of Spieker Partnership's office portfolio on a square footage basis, and specified industrial properties comprising approximately 5.6 million square feet, or approximately 43.7% of Spieker Partnership's industrial portfolio on a square footage basis. These office and industrial properties comprise approximately 12.1 million square feet, or approximately 32.3% of Spieker Partnership's total portfolio on a square footage basis. These restrictions, which benefit Messrs. Spieker, Foster, Vought, French, Singleton, Schnugg and Eddy and one other Spieker executive officer, among others, last for at least 10 years and, depending on whether the unitholder enters into, and complies with the terms of, an agreement not to sell specified percentages of their Equity Office common shares and EOP Partnership units during the initial 10 year restriction period, up to 20 years after closing of the partnership merger. In addition, EOP Partnership has agreed for tax purposes to make available to these same named unitholders the opportunity to guarantee specified debt of EOP Partnership for the same period and has made specified other undertakings. These provisions are intended to ensure that these unitholders, who originally contributed properties to Spieker Partnership in exchange for Spieker Partnership units, will be able to continue to defer the otherwise substantial gain that would be recognized by them for tax purposes as EOP Partnership unitholders upon a sale of any one or more of these properties.

Loan Forgiveness. According to its terms, a \$400,000 loan made in April 2000 by Spieker to Mr. Rothstein, together with accrued interest, will be forgiven upon completion of the merger. The loan was extended to Mr. Rothstein for the purchase of a personal residence and has an outstanding balance of \$360,000. If the merger were not to occur, 10% of the original loan amount would be forgiven in each of the next four years under the terms of the loan, subject to his continued employment.

Acquisition of Spieker Northwest. In connection with the merger, a subsidiary of Equity Office will purchase 100% of the voting and 5% of the non-voting capital stock of Spieker Northwest, Inc., a noncontrolled third-party service subsidiary of Spieker, for an aggregate of \$202,500 in cash from the holders of that stock, who include Messrs. Spieker, French and Singleton and one other individual, each of whom owns 25% of the voting capital stock of Spieker Northwest, Inc. and 1.25% of the non-voting capital stock.

BroadBand Restricted Stock Agreements. Spieker has entered into restricted stock agreements with its executive officers, among others, under which those executive officers have been awarded shares of common stock of BroadBand Office, Inc. In connection with the merger, the restrictions with respect to those shares will lapse. BroadBand Office, Inc. filed for Chapter 11 bankruptcy protection under the U.S. Bankruptcy Code on May 9, 2001. Therefore, such awards are not expected to have any value.

#### Trustees and Executive Officers of Equity Office After the Merger (see page 58)

Following the merger, the current trustees of Equity Office will remain as trustees of Equity Office. In addition, the merger agreement provides that Messrs. Spieker, Foster and Vought will become members of the Equity Office board of

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trustees as described above. Following the merger, the current executive officers of Equity Office will remain as executive officers of Equity Office. No current executive officers of Spieker will become executive officers of Equity Office following the merger.

# Differences in the Rights of Shareholders (see page 106)

The rights of holders of Spieker common and preferred stock currently are governed by the Maryland General Corporation Law and Spieker's charter and bylaws. Following the closing of the merger, the rights of former holders of Spieker common and preferred stock who receive Equity Office common or preferred shares in the merger will be governed by the Maryland REIT Law and Equity Office's declaration of trust and bylaws. The Maryland REIT Law contains trust governance provisions that generally are comparable to or the same as many corporate governance provisions in the Maryland General Corporation Law.

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#### Selected Historical Consolidated and Combined Financial Data

## Equity Office

sales of real estate.

The following tables set forth selected consolidated and combined financial and operating information on a historical basis for Equity Office and its predecessors. The selected operating data and certain other data set forth below for the years ended December 31, 2000, 1999 and 1998, for the period from July 11, 1997 through December 31, 1997, for the period from January 1, 1997 through July 10, 1997 and for the year ended December 31, 1996, and the balance sheet data as of December 31, 2000, 1999, 1998, 1997 and 1996 and July 10, 1997, have been derived from the historical audited consolidated and combined financial statements of Equity Office and its predecessors, audited by Ernst & Young LLP, independent auditors. The selected operating and other data at and for the three months ended March 31, 2001 and 2000 have been derived from the unaudited financial statements of Equity Office. The following information should be read together with the consolidated financial statements and financial statement notes of Equity Office incorporated by reference in this joint proxy statement/ prospectus. See "Where You Can Find More Information" beginning on page 124.

Equity Office

		months ended ch 31,	For t	ihe years ended Decemb	For the period from July 11, 199 through						
	2001	2000	2000(1)	1999	1998	December 31 1997(2)					
Operating Data: Revenues:	(Dollars in thousands, except per share data)										
Rental, parking and other	\$ 650,209	\$ 460,936	\$2,217,146	\$1,919,056	\$1,658,420	\$ 406,713					
Total revenues	663,216	468,875	2,264,243	1,942,243	1,679,699	412,968					
Expenses:				<u> </u>							
Interest	157,940	100,532	525,787	413,995	338,611	76,675					
Depreciation and amortization Property operating and ground	124,974	89,652	436,417	358,989	305,982	70,346					
rent(3)	217,672	157,361	764,007	669,763	600,367	155,679					
General and administrative	25,639	19,651	91,415	80,927	63,564	17,690					
Total expenses	526,225	367,196	1,817,626	1,523,674	1,308,524	320,390					
Income before allocation to minority interests, income from investment in unconsolidated joint ventures, net gain (loss) on	136,991	101,679	446,617	418,569	371,175	92,578					

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extraordinary items and cumulative effect of a change in accounting principle						
Minority interests Income from investment in	(19,535)	(12,969)	(66,219)	(50,153)	(38,340)	(7,799)
unconsolidated joint ventures Net gain (loss) on sales of real	15,426	11,374	56,251	13,824	11,267	3,173
estate and extraordinary items	_	3,251	34,211	49,113	4,927	(16,240)
Cumulative effect of a change in accounting principle	(1,142)		<u>.                                    </u>			
Net income	131,740	103,335	470,860	431,353	349,029	71,712
Put option settlement	(10.004)	(1,030)	(2,576)		(00.000)	· —
Preferred distributions, net	(10,884)	(10,697)	(43,348)	(43,603)	(32,202)	(649)
Net income available for common shares	\$ 120,856	\$ 91,608	\$ 424,936	\$ 382,092	\$ 316,827	\$ 71,063
Net income available per weighted average common share outstanding — basic	\$ 0.39	\$ 0.37	\$ 1.53	\$ 1.49	\$ 1.25	\$ 0.44
•						
Net income available per weighted average common share and common share equivalent outstanding — diluted	\$ 0.39	\$ 0.37	<b>\$</b> 1.52	P 140	\$ 12 <i>4</i>	e 0.42
ousanding — affilied	a 0.39	a 0.3/	a 1.52	\$ 1.48	\$ 1.24	\$ 0.43

[Additional columns below]

## [Continued from above table, first column(s) repeated]

	Equity Office Predecessors					
	For the period from January 1, 1997 through July 10, 1997	For the year ended December 31, 1996				
Operating Data:	(Dollars in thous	ands, except per share data)				
Revenues: Rental, parking and other	\$ 327,017	\$ 493,396				
Total revenues	339,104	508,124				
Expenses: Interest Depreciation and amortization Property operating and ground rent(3) General and administrative	80,481 66,034 127,285 17,201	119,595 96,237 201,067 23,145				
Total expenses	291,001	440,044				
Income before allocation to minority interests, income from investment in unconsolidated joint ventures, net gain (loss) on sales of real estate, extraordinary items and cumulative effect of a change		<u></u>				
in accounting principle	48,103	68,080				
Minority interests Income from investment in unconsolidated joint ventures	(912) 1,982	(2,086) 2,093				
Net gain (loss) on sales of real estate and extraordinary items Cumulative effect of a change in	12,236	5,338				
accounting principle						
Net income Put option settlement Preferred distributions, net	61,409 — —	73,425 — —				
Net income available for common shares	\$ 61,409	\$ 73,425				

Net income available per weighted average common share outstanding — basic Net income available per weighted average common share and common share equivalent outstanding diluted

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#### **Equity Office**

	For the three								For the period from July 11, 1997			
	_	2001	ch 31,	2000	_	2000(1)	ne ye	ars ended Decemb	er 31	1998		through December 31, 1997(2)
	_		_		_	<del></del>	_		_	****	_	
Weighted average common shares outstanding basic		306,971,084		247,695,287		ollars in thousands 277,186,733		ept per share data) 256,045,895		253,167,037		162,591,477
	•		•		1			200,010,000		200,107,007		102,371,177
Weighted average common shares and common share equivalents outstanding — diluted	:	351,400,853	:	283,568,648	,	318,997,407		291,157,204	1	283,974,532	;	180,014,027
Cash distributions declared per common share	\$	.45	\$	.42	\$	1.74	\$	1.58	\$	1.38	\$	0.56
Balance Sheet Data (at end							_				_	
of period): Investment in real estate, net of accumulated depreciation	•	16 612 667	•	12 407 425	•	16 641 225		10 570 150	•	12 221 500		10.056.010
Total assets  Mortgage debt, unsecured notes and lines of		16,612,557 18,723,298		12,497,425 14,089,833		16,641,325 18,794,253		12,572,153 14,046,058		13,331,560 14,261,291		10,976,319 11,751,672
credit Total liabilities	\$ \$	8,658,159	\$	5,962,784	\$	8,802,994	\$	5,851,918	\$	6,025,405	\$	4,284,317
Minority interests	\$	9,415,412 1,194,223	\$ \$	6,484,776 858,634	\$ \$	9,504,662 1,218,396	\$ \$	6,334,985 883,454	\$ \$	6,472,613 737,715	\$ \$	4,591,697 754,818
Redeemable common		•	-	•			-	-	-	-	_	•
shares Preferred shares Shareholders'	\$ \$	54,122 613,423	\$ \$	52,576 613,923	\$ \$	54,122 613,923	\$	51,546 615,000	\$ \$	100,000 615,000	\$ \$	100,000 200,000
equity/owners' equity Other Data: General and administrative expenses as a percentage of total	\$	7,446,118	\$	6,079,924	\$	7,403,150	\$	6,161,073	\$	6,335,963	\$	6,105,157
revenues		3.9%		4.2%		4.0%		4.2%		3.8%		4.3%
Number of office properties Net rentable square feet		380		294		381		294		284		258
of office properties (in millions) Occupancy of office		99.0		77.0		99.0		77.0		75.1		65.3
properties Funds from operations(4)	\$	94% 272,591	\$_	94% 195,559	\$	95% 910,959	\$	94% 749,641	\$	95% 661,645	\$	94% 160,929
Property net operating income(5)	\$	435,618	\$_	305,599	\$	1,463,151	\$	1,256,180	\$	1,065,714	\$_	253,418
Earnings before interest, taxes, depreciation and amortization(6)	\$_	461,483	\$	314,588	\$	1,535,943	\$	1,226,053	\$	1,046,626	\$_	241,477
Cash flow provided by operating activities	\$_	192,801	\$_	109,489	\$	907,343	\$	720,711	\$	759,151	\$	190,754

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sh flow (used for)	s	(63.672)	\$	(65,929)	\$ (1.311.778)	\$	(67.138)	s	(2.231.712)	\$	(1.592.272	

Cash flow (used for) investing activities	\$	(63,672)	\$	(65,929)	\$	(1,311,778)	\$	(67,138)	\$_	(2,231,712)	\$	(1,592,272)
Cash flow (used for) provided by financing activities	\$	(144,775)	\$	(29,522)	\$	455,353	\$	(718,315)	\$_	1,310,788	\$	1,630,346
Ratio of earnings to combined fixed charges and preferred share dividends	_	1.8	-	1.8	_	1.8	_	1.8	_	1.9	ı	2.1

[Additional columns below]

[Continued from above table, first column(s) repeated]

	Equity Office Predecessors					
	For the period from January 1, 1997 through July 10, 1997	For the year ended December 31, 1996				
Wainkand	(Dollars in thou	sands, except per share data)				
Weighted average common shares outstanding — basic Weighted average common shares and common share equivalents outstanding — diluted Cash distributions declared per common share Balance Sheet Data (at end of period):						
Investment in real estate, net		0.2.201.015				
of accumulated depreciation Total assets	_	\$ 3,291,815 \$ 3,912,565				
Mortgage debt, unsecured notes and lines of credit	_	\$ 1,964,892				
Total liabilities	_	\$ 2,174,483				
Minority interests Redeemable common shares	_	\$ 11,080				
Preferred shares Shareholders' equity/owners'	_					
equity	_	\$ 1,727,002				
Other Data: General and administrative expenses as a percentage of total revenues Number of office properties Net rentable square feet of	5.1%	4.6% 84				
office properties (in millions)	_	29.2				
Occupancy of office						
properties Funds from operations(4)	\$ 113,022	90% \$160,460				
Property net operating income(5)	\$ 202,108	\$ 294,556				
Earnings before interest, taxes, depreciation and amortization(6)	\$ 196,134	\$ 283,490				
Cash flow provided by operating activities	\$ 95,960	\$ 165,975				
Cash flow (used for) investing activities	\$ (571,068)	\$ (924,227)				
Cash flow (used for) provided by financing activities	\$ 245,851	\$ 1,057,551				
Ratio of earnings to combined fixed charges and preferred	1.6	1.5				

share dividends

- On June 19, 2000, Equity Office completed its acquisition of Cornerstone Properties Inc. See note 3 to Equity Office's consolidated financial statements incorporated by reference in this joint proxy statement/ prospectus.
- (2) On December 19, 1997, Equity Office completed its acquisition of Beacon Properties Corporation at a cost of approximately \$4.3 billion. As a result of this transaction, Equity Office acquired an interest in 130 properties containing approximately 20.9 million square feet.
- (3) Property operating expenses include real estate taxes, insurance, repairs and maintenance and other property operating expenses.

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(4) The White Paper on Funds from Operations approved by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT, in March 1995 defines funds from operations as net income (loss), computed in accordance with generally accepted accounting principles, excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. In November 1999, NAREIT issued a National Policy Bulletin effective January 1, 2000 clarifying the definition of funds from operations to include all operating results, both recurring and non-recurring, except those defined as extraordinary under generally accepted accounting principles. In accordance with this NAREIT Bulletin, Equity Office no longer adjusts for the amortization of discounts and premiums on mortgages when calculating funds from operations. Accordingly, Equity Office restated the prior period data for comparative purposes. Equity Office believes that funds from operations is helpful to investors as a measure of the performance of an equity REIT because, along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of the ability of Equity Office to incur and service debt, to make capital expenditures and to fund other cash needs. Equity Office computes funds from operations in accordance with standards established by NAREIT, which may not be comparable to funds from operations reported by other REITs that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently than Equity Office. Equity Office computes funds from operations in accordance with the standards established by NAREIT, and, therefore, includes straight-line rents in its funds from operations. Spieker excludes straight-line rents in calculating its funds from operations. Note 3 to Spieker's selected data table on page 18 shows under the caption "Funds from operations before straight-line rent" funds from operations of Spieker calculated on a comparable basis to how Equity Office calculates its funds from operations. Funds from operations does not represent cash generated from operating activities in accordance with generally accepted accounting principles, nor does it represent cash available to pay distributions and should not be considered as an alternative to net income, determined in accordance with generally accepted accounting principles, as an indication of Equity Office's financial performance or to cash flow from operating activities, determined in accordance with generally accepted accounting principles, as a measure of Equity Office's liquidity, nor is it indicative of funds available to fund Equity Office's cash needs, including its ability to make cash distributions. Equity Office calculates funds from operations as follows:

	Equity Office						
	For the three months ended March 31,		For the	e years ended Decei	nber 31,		
	2001	2000	2000(1)	1999	1998		
Income before allocation to minority interests, income from investment in unconsolidated joint ventures, net gain on sales of real estate, extraordinary items and cumulative effect of a change in accounting principle Add (deduct):	\$ 136,991	\$101,679	\$ 446,617	\$ 418,569	\$371,175		
Income allocated to minority interests for partially owned properties  Income from investment in unconsolidated joint	(3,253)	(553)	(5,370)	(1,981)	(2,114)		
ventures  Depreciation and amortization (real estate related)	15,426	11,374	56,251	13,824	11,267		
(including share of unconsolidated joint ventures) Put option settlement Preferred distributions, net	134,311 (10,884)	94,786 (1,030) (10,697)	459,385 (2,576) (43,348)	368,490 (5,658) (43,603)	313,519 (32,202)		
Funds from operations	\$ 272,591	\$ 195,559	\$ 910,959	\$ 749,641	\$ 661,645		

[Additional columns below]

[Continued from above table, first column(s) repeated]

	For the period from July 11, 1997 through December 31, 1997(2)	For the period from January 1, 1997 through July 10, 1997	For the year ended December 31, 1996
Income before allocation to minority interests, income from investment in unconsolidated joint ventures, net gain on sales of real estate, extraordinary items and cumulative	<b>4</b> 00 500	0.40.100	0.000
effect of a change in accounting principle Add (deduct): Income allocated to minority interests for partially owned	\$ 92,578	\$ 48,103	\$ 68,080
properties	(789)	(912)	(2,086)
Income from investment in unconsolidated joint ventures	3,173	1,982	2,093
Depreciation and amortization (real estate related)	3,173	1,962	2,093
(including share of unconsolidated joint ventures)	66,616	63,849	92,373
Put option settlement	00,010	05,049	92,373
Preferred distributions, net	(649)	<del>_</del>	
referred distributions, net	(049)		<del></del>
Funds from operations	\$ 160,929	\$ 113,022	\$ 160,460

- (5) Property net operating income is defined as rental income, including tenant reimbursements, parking and other income less property operating expenses, including real estate taxes, insurance, repairs and maintenance and other property operating expenses.
- (6) Earnings before interest, taxes, depreciation and amortization is presented because Equity Office believes this data is used by some investors to evaluate Equity Office's ability to meet debt service

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requirements. Equity Office considers earnings before interest, taxes, depreciation and amortization to be an indicative measure of its operating performance due to the significance of Equity Office's long-lived assets and because this data can be used to measure Equity Office's ability to service debt, fund capital expenditures and expand its business. However, this data should not be considered as an alternative to net income, operating profit, cash flows from operations or any other operating or liquidity performance measure prescribed by generally accepted accounting principles. In addition, earnings before interest, taxes, depreciation and amortization as calculated by Equity Office may not be comparable to similarly titled measures reported by other companies. Interest expense, taxes, depreciation and amortization, which are not reflected in the presentation of earnings before interest, taxes, depreciation and amortization, have been, and will be, incurred by Equity Office. Investors are cautioned that these excluded items are significant components in understanding and assessing Equity Office's financial performance. Equity Office calculates earnings before interest, taxes, depreciation and amortization as follows:

**Equity Office** 

		ree months Iarch 31,	For the	For the years ended December 31,			
	2001	2000	2000(1)	1999	1998	December 31, 1997(2)	
Earnings before interest, taxes, depreciation and amortization: Net income available for common							
shares	\$ 120,856	\$ 91,608	\$ 424,936	\$ 382,092	\$ 316,825	\$ 71,063	
Plus minority interest — EOP	16 000	10.416	50.255	40.170	0.5.00.5		
Partnership Plus depreciation and lease	16,282	12,416	59,376	48,172	36,226	7,010	
amortization Plus preferred distributions, net	123,648 10,884	88,275 10,697	426,671 43,348	354,296 43,603	299,578 32,202	66,168 649	
Plus put option settlement	_	1,030	2,576	5,658	_	_	
Plus interest expense and loan amortization Plus taxes	159,266 1,517	101,909 47	535,533	418,688	345,015	80,853	
Less income from investment in unconsolidated joint ventures, net of income allocated to minority interest in partially owned	1,517	47	2,719	656	1,666	239	
properties  Plus Equity Office's share of earnings (losses) before interest,	(12,173) 40,061	(10,821) 22,678	(49,408) 122,930	(11,843) 33,844	(9,153) 29,194	(2,384) 1,638	

taxes, depreciation and amortization from its investment in unconsolidated joint ventures, net of earnings before interest, taxes, depreciation and amortization allocated to minority interests in partially owned properties Less net (gain) loss on sales of real estate, extraordinary items and cumulative effect of a change in 16,241 accounting principle 1,142 (3,251)(32,738)(49,113)(4,927)Earnings before interest, taxes, depreciation and amortization \$461,483 \$314,588 \$1,535,943 \$1,226,053 \$1,046,626 \$ 241,477

[Additional columns below]

## [Continued from above table, first column(s) repeated]

	<b>Equity Office Predecessors</b>		
	For the period from January 1, 1997 through July 10, 1997	For the year ended December 31, 1996	
Earnings before interest, taxes, depreciation and amortization:			
Net income available for common shares Plus minority interest — EOP Partnership	\$ 61,409 —	\$ 73,425 —	
Plus depreciation and lease amortization Plus preferred distributions, net	63,263 —	91,962 —	
Plus put option settlement Plus interest expense and loan amortization Plus taxes Less income from investment in unconsolidated joint	83,252 868	123,870 1,375	
ventures, net of income allocated to minority interest in partially owned properties Plus Equity Office's share of earnings (losses) before interest, taxes, depreciation and amortization from its investment in unconsolidated joint ventures, net of earnings before interest, taxes, depreciation and	(1,070)	(7)	
amortization allocated to minority interests in partially owned properties Less net (gain) loss on sales of real estate,	648	(1,797)	
extraordinary items and cumulative effect of a change in accounting principle	(12,236)	(5,338)	
Earnings before interest, taxes, depreciation and amortization	\$ 196,134	\$ 283,490	
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#### Spieker

The following table sets forth selected consolidated financial and operating information on a historical basis for Spieker. The selected operating and certain other data set forth below for the years ended December 31, 2000, 1999, 1998, 1997 and 1996, and the balance sheet data as of December 31, 2000, 1999, 1998, 1997 and 1996, have been derived from the historical consolidated financial statements of Spieker, audited by Arthur Andersen LLP, independent auditors. The selected operating data and certain other data for the three months ended March 31, 2001 and 2000, and the balance sheet data as of March 31, 2001 and March 31, 2000 have been derived from Spieker's unaudited financial statements. The following information should be read together with the consolidated financial statements and financial statement notes of Spieker incorporated by reference in this joint proxy statement/ prospectus. See "Where You Can Find More Information" beginning on page 124.

	ree months Iarch 31,		Yea	ar ended December	· 31,	
2001	2000	2000	1999	1998	1997	1996

(amounts in thousands, except per share amounts)								
Operating Data:								
Revenues	210,398	169,512	\$ 753,836	\$ 643,829	\$ 561,097	\$ 331,313	\$ 200,699	
Income from operations								
before disposition of								
real estate and minority			000 000		142.004	*10.104	C	
interests	79,671	53,257	239,863	195,516	163,924	110,134	65,764	
Net income	88,071	66,124	333,464	220,151	159,665	115,004	64,190	
Net income available to	70.754	£7 007	200 105	197 222	120.421	00.000	52.051	
common stockholders	79,754	57,807	300,195	187,322	130,431	99,890	52,051	
Net income per share of common stock(1) —								
basic	1.21	0.89	4.59	2,93	2.10	2.07	1.51	
Net income per share of	1.21	0.05	7.57	2,73	2.10	2.01	1.51	
common stock(1) —								
diluted	1.17	0.87	4.45	2.89	2.07	2.04	1.50	
Dividends and	***	0.07	11.15	2.07	<b></b>			
distributions per share:								
Series A preferred								
stock(2)	0.85	0.85	3.41	2.98	2.80	2.41	2.10	
Series B preferred								
stock	0.59	0.59	2.36	2.36	2.36	2.36	2.36	
Series C preferred								
stock	0.49	0.49	1.97	1.97	1.97	0.44	_	
Series E preferred stock	0.50	0.50	2.00	2.00	1.15	_	_	
Common stock	0.70	0.70	2.80	2.44	2.29	2.09	1.77	
Class B common								
stock(2)		_	-	_	2.10	2.50	2.23	
Class C common								
stock(2)		<del></del>	_	_	2.32	2.02	1.77	
Balance Sheet Data:								
Investments in real estate								
(before accumulated	1755 211	4 504 477	P 4 704 250	£4.404.274	# / 100 OOZ	e 2 252 572	¢ 1 447 172	
depreciation) Net investments in real	4,755,314	4,504,477	\$4,704,358	\$4,404,274	\$4,182,806	\$ 3,252,572	<b>\$</b> 1,447,173	
estate	4,354,363	4,173,363	4,328,597	4,088,034	3,942,028	3,083,521	1,319,472	
Total assets	4,614,786	4,323,832	4,528,288	4,268,485	4,056,870	3,242,934	1,390,314	
Mortgage loans	51,785	93,289	56,738	97,331	110,698	96,502	45,997	
Unsecured debt	2,031,132	1,909,500	1,998,119	1,899,512	1,736,500	1,335,000	674,000	
Total debt	2,082,917	2,002,789	2,054,857	1,996,843	1,847,198	1,431,502	719,997	
Stockholders' equity	1,977,987	1,812,487	1,940,057	1,793,445	1,723,462	1,493,828	563,928	
Other Data:	-, ,	-,,	-,,	-,,	-,,,	-,,	,	
Funds from operations(3)	99,867	72,419	\$ 329,259	\$ 258,828	\$ 215,064	\$ 147,912	\$ 93,293	
Cash flow provided	•	·	•	•	•	•	•	
(used) by:								
Operating activities	124,375	<del>96</del> ,415	377,132	321,005	287,860	191,450	112,581	
Investing activities	(70,267)	(56,259)	(209,979)	(211,495)	(780,373)	(1,697,885)	(387,567)	
Financing activities	(30,094)	(45,695)	(171,247)	(97,312)	474,801	1,499,727	296,749	
Ratio of earnings to								
combined fixed charges								
and preferred	2.24	1.00	1.07	1.74	1.65	2.05	1.07	
distributions	2.34	1.83	1.97	1.74	1.65	2.05	1.97	
Total rentable square								
footage of properties at end of period	37,395	40,391	37,715	40,659	40,843	34,543	21,430	
Occupancy rate at end of	21,273	70,371	21,113	70,027	70,043	24,243	41,430	
period	97,4%	96.3%	97.4%	96.3%	96.4%	94.5%	96.6%	
Perre	271170	70.570	211170	,0.5,6	20.170	3 1.570	, 0.070	

<sup>(1)</sup> Per share amounts based upon the basic weighted average shares outstanding for the quarterly periods ended March 31, 2001 and March 31, 2000 were 65,937,390 and 65,071,321, respectively, and the diluted weighted average shares outstanding were 69,111,093 and 67,247,908, respectively. Per share amounts based upon the basic weighted average shares outstanding for the years ended December 31, 2000 through 1996 were as follows: 65,401,668 for 2000, 63,984,711 for 1999, 62,113,172 for 1998, 48,207,141 for 1997, and 34,438,317 for 1996, and the diluted weighted average shares outstanding were 68,166,326 for 2000, 64,983,415 for 1999, 62,877,995 for 1998, 48,968,905 for 1997, and 34,691,140 for 1996. Diluted weighted average shares outstanding include the dilutive effect of stock options using the treasury method.

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(3) The White Paper on Funds from Operations approved by the Board of Governors of NAREIT in March 1995 defines funds from operations as net income, computed in accordance with GAAP, excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. In accordance with this NAREIT Bulletin, Spieker restated the 1996 data to reflect the new NAREIT definition except that Spieker eliminates straight—line rent from the calculation. In November 1999, NAREIT issued a National Policy Bulletin effective January 1, 2000 clarifying the definition of funds from operations to include all operating results, both recurring and non-recurring, except those defined as extraordinary under GAAP. Spieker believes that funds from operations is helpful to investors as a measure of the performance of an equity REIT because, along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of Spieker's ability to incur and service debt, to make capital expenditures and to fund other cash needs. Spieker computes funds from operations in accordance with standards established by NAREIT except that Spieker eliminates straight—line rent from the calculation, which may not be comparable to funds from operations reported by other REITs that interpret the current

<sup>(2)</sup> As of December 31, 1999, all class B and class C shares were converted into Spieker common stock. The series A preferred stock was converted to Spieker common stock in April 2001.

NAREIT definition differently than Spieker does. Equity Office computes funds from operations in accordance with the standards established by NAREIT, and, therefore, includes straight—line rents in its funds from operations calculations. Amounts shown in the table below under the caption "Funds from operations before straight—line rent" are presented for Spieker showing funds from operations calculated on a comparable basis to how Equity Office calculates its funds from operations. Funds from operations does not represent cash generated from operating activities in accordance with GAAP, nor does it represent cash available to pay distributions and should not be considered as an alternative to net income, determined in accordance with GAAP, as an indication of Spieker's financial performance or to cash flow from operating activities, determined in accordance with GAAP, as a measure of Spieker's liquidity, nor is it indicative of funds available to fund Spieker's cash needs, including Spieker's ability to make cash distributions.

	months ended March 31,		Year ended December 31,				
	2001	2000	2000	1999	1998	1997	1996
Income from operations before disposition of real estate and minority interests:	\$ 79,671	\$ 53,257	\$239,863	\$195,516	\$ 163,924	\$110,134	\$ 65,764
Dividends on series B preferred stock Dividends on series C preferred stock Dividends on series E preferred stock Distributions on preferred operating	(2,510) (2,953) (2,000)	(2,510) (2,953) (2,000)	(10,041) (11,813) (8,000)	(10,041) (11,813) (8,000)	(10,041) (11,813) (4,600)	(10,041) (2,658) —	(10,041) —
partnership units	(1,441)	(1,441)	(5,766)	(7,904)	(8,542)	(402)	
Income from operations after preferred dividends and distributions  Add:	70,767	44,353	204,243	157,758	128,928	97,033	55,723
Depreciation and amortization Other, net	33,797 581	30,064 422	136,360 1,866	110,003 1,262	93,512 112	52,172 747	37,040 303
Funds from operations before straight—line rent Straight—line rent	105,145 (5,278)	74,839 (2,420)	342,469 (13,210)	269,023 (10,195)	222,552 (7,488)	149,952 (2,040)	93,066 227
Funds from operations	\$ 99,867	\$72,419	\$329,259	\$258,828	\$215,064	\$147,912	\$ 93,293

<sup>(</sup>a) Primarily includes our share of funds from operations from Spieker Griffin/W9 Associates, L.L.C., an unconsolidated joint venture. Further discussion of this joint venture can be found under "Investments in Affiliates" in our notes to consolidated financial statements.

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## Equivalent Per Share Data

We have summarized below specified per common share information for our respective companies on a historical basis, pro forma combined basis and pro forma combined equivalent basis. The pro forma combined amounts are based on the purchase method of accounting. The Spieker per common share pro forma combined equivalents are calculated by multiplying the pro forma combined per common share amounts by the common stock exchange ratio of 1.49586 and by adding to that the \$13.50 cash amount to be paid per share of Spieker common stock in the merger.

The following information should be read together with the historical and pro forma financial statements included or incorporated by reference in this document. See "Where You Can Find More Information" beginning on page 124.

	months ended March 31, 2001		For the year ended December 31, 2000	
	Basic	Diluted	Basic	Diluted
Net income per common share before extraordinary items and cumulative effect of a change in accounting principle: Equity Office Spieker	\$ 0.40	\$ 0.39	\$ 1.54	\$ 1.53
	\$ 1.21	\$ 1.17	\$ 4.59	\$ 4.45
Equity Office and Spieker pro forma combined before extraordinary items and cumulative effect of a change in accounting principle Spieker pro forma combined equivalent	\$ 0.44	\$ 0.44	\$ 1.67	\$ 1.66
	\$ 0.86	\$ 0.86	\$ 3.27	\$ 3.25

For the three

Amounts shown in this line correspond to Equity Office's calculation of funds from operations.

	months ended March 31, 2001	For the year ended December 31, 2000
Cash distributions declared per common share:		
Equity Office	\$ 0.45	\$ 1.74
Spieker	\$ 0.70	\$ 2.80
Equity Office and Spieker pro forma combined	\$ 0.45	\$ 1.74
Spieker pro forma combined equivalent	\$ 0.88	\$ 3.38
Shareholders' equity (book value) per common share (end of period):		
Equity Office	\$ 24.26	\$ 24.28
Spieker	\$ 24.40	\$ 23.89
Equity Office and Spieker pro forma combined	\$ 25.52	\$ 25,55
Spieker pro forma combined equivalent	\$ 51.68	\$ 51.73

#### Market Prices of Equity Office Common Shares and Spieker Common Stock

The following table sets forth the price per share of Equity Office common shares and Spieker common stock based on the last reported sale prices per share on the NYSE on February 22, 2001, the last trading day before the public announcement of the execution of the merger agreement, and on June 5, 2001, the latest practicable date before mailing this joint proxy statement/ prospectus.

	Price per share			
Equity Office	Spieker	Spieker pro forma equivalent(1)		
\$ 29.43 \$ 29.55	\$ 52.10 \$ 57.37	\$ 57.52 \$ 57.70(2)		

- (1) Computed by multiplying the Equity Office common share closing price by the 1.49586 exchange ratio and adding the \$13.50 cash amount per share.
- (2) The average last reported sale price per Equity Office common share for the ten trading days preceding June 6, 2001 was \$29.18. The Spieker pro forma equivalent, based on such ten trading days, would be \$57.15.

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## Summary Unaudited Pro Forma Condensed Combined Financial Data

The following table sets forth the summary unaudited pro forma condensed combined financial data for Equity Office and Spieker as a combined entity, giving effect to the merger as if it had occurred on the dates indicated and after giving effect to the pro forma adjustments. The unaudited pro forma condensed combined operating data are presented as if the merger had been consummated on January 1, 2000. The unaudited pro forma condensed combined balance sheet data at March 31, 2001 are presented as if the merger had occurred on March 31, 2001. In the opinion of management of Equity Office, all adjustments necessary to reflect the effects of these transactions have been made. The merger will be accounted for under the purchase method of accounting as provided by Accounting Principles Board Opinion No. 16.

The pro forma financial information should be read together with the respective historical audited consolidated financial statements and financial statement notes of Equity Office and of Spieker incorporated by reference into this joint proxy statement/prospectus. See "Where You Can Find More Information" on page 124. The unaudited pro forma operating data are presented for comparative purposes only and are not necessarily indicative of what the actual combined results of operations of Equity Office and Spieker would have been for the period presented, nor do these data purport to represent the results of future periods. See "Equity Office Properties Trust Pro Forma Condensed Combined Financial Statements" beginning on page F-1.

	Pro forma for the three months ended March 31, 2001	Pro forma for the year ended December 31, 2000	
On south or Date.	(Dollars in thousands, except per share data)		
Operating Data: Revenues:			
Rental	\$ 672,084	\$ 2,294,095	
Tenant reimbursements	146,299	512,362	
Parking	30,590	112,107	
Other	14,955	51,886	
Fee income	2,494	12,466	
Interest/dividends	11,793	40,129	

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Total revenues		878,215	3,023,045
Expenses: Interest: Expense incurred Amortization of deferred financing costs Depreciation Amortization Real estate taxes Insurance Repairs and maintenance Property operating Ground rent General and administrative  Total expenses		210,059 1,326 159,009 9,082 89,551 5,091 82,694 92,012 3,081 33,278	731,455 9,746 579,233 26,903 319,838 17,880 300,604 329,968 10,012 120,237
	20		

	Pro forma for the three months ended March 31, 2001	Pro forma for the year ended December 31, 2000	
	(Dollars in thousands, except per share data)		
Income before allocation to minority interests, income from investment in unconsolidated joint ventures, net gain on sales of real estate, extraordinary items and cumulative effect of a change in accounting	,	• •	
principle	193,032	577,169	
Minority interests: EOP Partnership	(26,038)	(93,686)	
Partially owned properties	(3,253)	(6,843)	
Income from investment in unconsolidated joint ventures	15,426	56,251	
Net gain on sales of real estate	20,516	176,064	
Net income from continuing operations	199,683	708,955	
Put option settlement		(2,576)	
Preferred distributions, net	(18,347)	(73,202)	
Net income from continuing operations before extraordinary items and cumulative effect of a change in accounting principle available for	<del></del>		
common shares	\$ 181,336	\$ 633,177	
Net income from continuing operations before extraordinary items and			
cumulative effect of a change in accounting principle per weighted			
average common share outstanding — basic	\$ 0.44	\$ 1.67	
Weighted average common shares outstanding — basic	408,581,209	378,765,944	
Weighted average common shares outstanding — basic	400,361,209	376,703,944	
Net income from continuing operations before extraordinary items and cumulative effect of a change in accounting principle per weighted average common share and common share equivalent outstanding —			
diluted	\$ 0.44	\$ 1.66	
Weighted average common shares and common share equivalents			
outstanding — diluted	470,172,726	437,738,366	
Balance Sheet Data (at end of period):			
Investment in real estate net of accumulated depreciation	\$ 23,794,833		
Total assets	\$26,042,889		
Track data	C 11 000 140		
Total debt	\$ 11,909,149		
Total liabilities	\$ 12,931,681		
Total habitates	12,951,001		
Minority interests	\$ 1,685,215		
•			
Redeemable common shares	\$ 54,122		
Shareholders' equity	\$ 11,371,871		

#### RISK FACTORS

In addition to the risks relating to the businesses of Equity Office and Spieker, which are incorporated by reference in this joint proxy statement/prospectus from Equity Office's Current Report on Form 8–K filed with the SEC on March 23, 2001 and Spieker's Amendment to Form 10–K on Form 10–K/A for the year ended December 31, 2000 as filed with the SEC on June 6, 2001 and the other information included in this document, including the matters addressed in "A Warning About Forward-Looking Statements" on page 26, you should carefully consider the following material risk factors to the merger in determining whether or not to vote in favor of the approval of the merger agreement and the merger.

#### Spieker common stockholders may receive Equity Office common shares in the merger with a market value lower than expected

Spieker common stockholders will receive \$13.50 in cash and 1.49586 Equity Office common shares in the merger for each share of Spieker common stock at the time of the closing of the merger. The market price of Equity Office common shares at the time of the merger may vary significantly from the price on the date of execution of the merger agreement or from the price on either the date of this joint proxy statement/prospectus or the date of the Equity Office and Spieker special meetings. These variances may arise due to, among other things:

- changes in the business, operations and prospects of Equity Office;
- market assessments of the likelihood that the merger will be completed;
- demand for office space in California and other West Coast markets or nationwide;
- · the financial condition of current or prospective tenants; and
- interest rates, general market and economic conditions and other factors.

  Substantially all of these factors are beyond the control of Equity Office and Spieker. It should be noted that during the 12-month period ending on June 5, 2001, the most recent date practicable before the mailing of this joint proxy statement/prospectus, the closing per share price of Equity Office common shares varied from a low of \$26.69 to a high of \$33.19 and ended that period at \$29.55. Historical trading prices are not necessarily indicative of future performance.

The exchange ratio for shares of Spieker common stock to be exchanged for Equity Office common shares in the merger was fixed at the time of the signing of the merger agreement and is not subject to adjustment based on changes in the trading price of Equity Office common shares or Spieker common stock before the closing of the merger. Accordingly, the market price of any Equity Office common shares that Spieker common stockholders receive in the merger will depend on the market price of Equity Office common shares at the time of closing of the merger.

Equity Office historically has not owned or operated industrial properties and the market price of the Equity Office common shares you receive in the merger may decline if Equity Office fails to operate successfully the industrial properties acquired in the merger

In the merger, a subsidiary of Equity Office will acquire Spieker's portfolio of industrial properties totaling approximately 12.7 million rentable square feet, including industrial properties totaling approximately 6.7 million rentable square feet under contract for sale. The industrial properties will represent approximately 9% of the combined portfolio based on square footage and approximately 5% based on net operating income. Equity Office historically has not owned or operated industrial properties. If Equity Office fails to operate successfully these industrial properties, the market price of Equity Office common shares could decline. In addition, if Equity Office determines to liquidate these industrial properties over time, it may not be successful in doing so or may not do so at attractive prices, which could adversely affect the market price of Equity Office common shares.

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The operations of Equity Office and Spieker may not be integrated successfully and intended benefits of the merger may not be realized, which could have a negative impact on the market price of Equity Office common shares after the merger

The completion of the merger poses risks for the ongoing operations of Equity Office, including that:

 following the merger, Equity Office may not achieve expected cost savings and operating efficiencies, such as the elimination of redundant administrative costs and property management costs;

- the diversion of management attention to the integration of the operations of Spieker could have an adverse effect on the revenues, expenses and operating results of Equity Office;
- the Spieker portfolio may not perform as well as Equity Office anticipates due to various factors, including changes in macro—economic conditions and the demand for office space in California and other West Coast markets in which Spieker has a substantial presence;
- Equity Office may experience difficulties and incur expenses related to the assimilation and retention of Spieker non-executive employees; and
- Equity Office may not effectively integrate Spieker's operations.

If Equity Office fails to integrate successfully Spieker and/or to realize the intended benefits of the merger, the market price of Equity Office common shares could decline from their market price at the time of completion of the merger.

The directors and executive officers of Spieker have interests in the completion of the merger and the partnership merger that may conflict with the interests of Spieker's stockholders

In considering the recommendation of the Spieker board with respect to the merger agreement and the merger, Spieker stockholders should be aware that some Spieker directors and executive officers have interests in, and will receive benefits from, the merger and the partnership merger that differ from, or are in addition to, and, therefore, may conflict with the interests of Spieker stockholders generally, including the following:

- Three current directors or executive officers of Spieker, Messrs. Spieker, Foster and Vought, will become trustees of Equity
  Office;
- Equity Office and EOP Partnership will provide exculpation and indemnification for directors and officers of Spieker and Spieker Partnership, including for actions taken in connection with the merger, which is the same as the exculpation and indemnification provided by Spieker and Spieker Partnership as on the date of the merger agreement;
- Equity Office and EOP Partnership will indemnify and hold harmless former directors and officers of Spieker and Spieker Partnership after the merger to the fullest extent permitted by law;
- Equity Office has agreed to provide directors' and officers' insurance for the benefit of those individuals currently covered by Spieker's insurance for a period of six years after the merger;
- Unvested options to purchase an aggregate of 1,075,247 shares of Spieker common stock at an average exercise price of \$38.33 per share previously awarded to 17 Spieker directors and executive officers will vest in connection with the merger pursuant to the plans under which they were issued and in any event no later than the day before the merger closes. These 17 Spieker directors and executive officers also currently hold vested options to purchase an aggregate of an additional 2,577,505 shares of Spieker common stock at an average exercise price of \$30.48. All Spieker stock options will be converted in the merger into options to purchase Equity Office common shares under the terms of the merger agreement. Under the merger agreement, holders of Spieker stock options will be entitled to tender their options to EOP Partnership for a cash payment equal to the excess, if any, of \$58.50 per Spieker share option over the exercise price of the Spieker options multiplied by the number of their Spieker options converted in the merger, which acquisition and payment will be made within three business days of the closing of the merger. Options to purchase

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Equity Office common shares that are not tendered to EOP Partnership as described above would remain outstanding as options to purchase Equity Office common shares. Under agreements entered into with Equity Office, eleven Spieker directors and executive officers holding vested options to purchase an aggregate of 2,471,505 shares of Spieker common stock at an average exercise price of \$30.27, and unvested options to purchase an additional 946,247 shares of Spieker common stock at an average exercise price of \$38.00 that will vest in the merger, have agreed to tender their options to EOP Partnership. The aggregate value of these vested and unvested options, calculated using the average exercise prices of the options and the \$58.50 cash option tender price, is approximately \$89.2 million. The remaining six Spieker directors and executive officers who have not indicated whether or not they intend to tender their options hold vested options to purchase an aggregate of 106,000 shares of Spieker common stock at an average exercise price of \$35.57, and unvested options to purchase an additional 129,000 shares of Spieker common stock at an average exercise price of \$40.74 that will vest in the merger. At the \$58.50 cash tender offer price, these vested and unvested options have an aggregate value of approximately \$4.7 million.

205,182 unvested shares of Spieker restricted stock previously awarded to Spieker directors and executive officers will vest
on the day immediately before the date on which the Spieker common stockholders approve the merger. Using a \$57.70 pro
forma equivalent value for Spieker common stock, the aggregate value of the unvested Spieker restricted stock previously
awarded to Spieker directors and executive officers is approximately \$11.8 million;

- Under the Spieker special severance policy, the thirteen executive officers of Spieker will be entitled to receive estimated cash payments ranging from approximately \$1.1 million to \$5.0 million as a base amount, or approximately \$33.9 million in the aggregate. If the tax reimbursements described under "The Merger Conflicts of Interest of Spieker Directors and Executive Officers in the Merger and the Partnership Merger Special Severance Policy" beginning on page 60 were payable, the tax reimbursement amounts could range from \$0 to \$3.4 million per individual, or approximately \$19.9 million in the aggregate. The calculation of the estimated cash payments under the special severance policy assumes that Equity Office's obligations under the policy are triggered immediately upon the closing of the merger and that the merger will close on July 9, 2001. The amounts shown include estimated 2001 bonuses through the closing date. Neither Spieker nor Equity Office has yet determined that any tax reimbursement payments would be required;
- Under the Spieker special severance policy the executive officer and his or her eligible dependents will continue to be eligible to participate in the medical, dental, disability and life insurance plans and arrangements applicable to him or her immediately before his or her termination of employment, on substantially the same terms and conditions in effect immediately before the termination. If such participation is prohibited, equivalent coverage will be purchased for the executive officer and his or her eligible dependents with no greater after—tax cost to the executive officer than he or she paid for coverage prior to being terminated;
- Under the merger agreement, EOP Partnership has agreed, for the benefit of 17 named unitholders, not to sell, exchange or otherwise dispose of, except in tax—free or tax—deferred transactions, specified office properties comprising approximately 6.5 million square feet, or approximately 26.5% of Spieker Partnership's office portfolio on a square footage basis, and specified industrial properties comprising approximately 5.6 million square feet, or approximately 43.7% of Spieker Partnership's industrial properties comprise approximately 12.1 million square feet, or approximately 32.3% of Spieker Partnership's total portfolio on a square footage basis;
- According to its terms, a \$400,000 loan made in April 2000 by Spieker to Mr. Rothstein, together with accrued interest, will
  be forgiven upon completion of the merger. The loan was extended to Mr. Rothstein for the purchase of a personal residence
  and has an outstanding principal balance of \$360,000;

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- A subsidiary of Equity Office will purchase 100% of the voting and 5% of the non-voting capital stock of Spieker Northwest, Inc., a noncontrolled third-party service subsidiary of Spieker, for an aggregate of \$202,500 in cash from the holders of that stock, who include Messrs. Spieker, French and Singleton and one other individual, each of whom owns 25% of the voting capital stock of Spieker Northwest, Inc. and 1.25% of the non-voting; and
- Spieker has entered into restricted stock agreements with its executive officers, among others, under which those executive officers have been awarded shares of common stock of BroadBand Office, Inc. In connection with the merger, the restrictions with respect to those shares will lapse. BroadBand Office, Inc. filed for Chapter 11 bankruptcy protection under the U.S. Bankruptcy Code on May 9, 2001. Therefore, such awards are not expected to have any value.

## EOP Partnership will need to replace, at or before maturity, a \$1.0 billion bridge facility to be used to finance a portion of the cash merger costs

EOP Partnership has received \$1.0 billion of executed commitments from various lenders for an unsecured \$1.0 billion bridge facility expected to be entered into by EOP Partnership by the closing of the merger. The bridge facility is expected to be used to fund \$1.0 billion of the \$1.187 billion of cash merger costs. The balance of the cash merger costs is expected to be funded under EOP Partnership's existing line of credit. The commitments provide for a bridge facility having a term of 364 days from the funding of the bridge facility, and an interest rate of LIBOR plus 80 basis points, subject to EOP Partnership's credit rating. Equity Office will guarantee any outstanding obligation under the bridge facility. EOP Partnership and Equity Office have agreed, jointly and severally, to pay a commitment fee of 20 basis points, or \$2.0 million, if the bridge facility is not refinanced within 120 days from the date of funding. EOP Partnership expects to replace the bridge facility with longer—term financing within 120 days of the funding of the bridge facility. However, it also anticipates incurring increased interest costs on the replacement indebtedness will depend on prevailing market conditions at the time. Each 1/8<sup>th</sup> of 1% increase in the annual interest rate on the replacement indebtedness as compared to the interest rate on the bridge facility will increase Equity Office's annual consolidated interest expense by approximately \$1.5 million.

## Equity Office and Spieker may incur substantial expenses and payments if the merger does not occur

It is possible that the merger may not be completed. If the merger is not completed, Equity Office and Spieker will have incurred substantial expenses. In addition, Spieker and Spieker Partnership may incur a termination fee of up to \$160 million if the merger agreement is terminated under specified circumstances. Further, the parties also may become obligated to reimburse up to \$7.5 million of the other parties' expenses if the merger agreement is terminated for certain reasons. The amount of any termination fee paid by Spieker and Spieker Partnership would be reduced by any expense reimbursement paid by them.

The \$160 million termination fee payable by Spieker and Spieker Partnership may discourage some third party proposals to acquire Spieker that Spieker stockholders may otherwise find desirable

The \$160 million termination fee payable by Spieker and Spieker Partnership if the merger agreement is terminated under specified circumstances represents approximately 2.5% of the approximate \$6.5 billion debt and equity market capitalization of Spieker at the time the merger agreement was entered into. This \$160 million termination fee may discourage some third party proposals to acquire Spieker in the 12 months following termination of the merger agreement that Spieker stockholders may otherwise find desirable to the extent that a potential acquiror would not be willing to assume the \$160 million termination fee.

The merger agreement does not require that the financial advisors' fairness opinions be updated as a condition to closing the merger

The merger agreement does not require that the financial advisors' fairness opinions be updated as a condition to closing the merger and neither Equity Office nor Spieker currently intends to request that those opinions be updated. As such, the fairness opinions do not reflect any changes in the relative values of Equity Office or Spieker subsequent to the date of the merger agreement. The market price of the Equity Office common shares and Spieker common stock at the completion of the merger may vary

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significantly from the market price as of the date of the merger agreement, which is the same date as the fairness opinions of the financial advisors.

Further declines in overall economic activity in Equity Office's and Spieker's markets could adversely affect Equity Office's operating results after the merger

As a result of the current slowdown in economic activity, there has been an increase in vacancy rates for office properties in substantially all major markets in which Equity Office and Spieker own properties. In particular, the San Francisco, San Jose, Seattle, Oakland, Washington, D.C., Denver and Boston metropolitan statistical areas, in which approximately 42% of the combined entity's properties based on square footage will be located, experienced an increase in vacancy rates between December 31, 2000 and March 31, 2001 ranging from 2% in Boston to 3.5% in San Francisco based on published industry data. At March 31, 2001, vacancy rates in these markets ranged from 4.6% in San Jose to 11.2% in Denver. During the same period, there also was an increase in sublease space in most of the other major markets in which Equity Office or Spieker have office properties, ranging up to an estimated high of 3.3% of all leasable office space in Chicago, 3.1% in Dallas and Seattle and 3.0% in San Francisco. While market conditions within a particular metropolitan statistical area may vary within various submarkets and property classes, Equity Office and Spieker believe the foregoing data are illustrative of current market trends. Reflective of current economic conditions, during the three months ended March 31, 2001, both Equity Office and Spieker experienced a reduction in the number of broker inquiries and tours at many of their properties suggesting a reduced tenant demand for space. Although a reduction in tenant demand ultimately may result in decreased market rents, Equity Office and Spieker believe that it is too soon to draw any conclusions about where market rents ultimately will stabilize. Increases in overall vacancy rates and sublease space and/or declines in market rents could adversely affect Equity Office's occupancy rates subsequent to the merger, the rents it can charge on expiring leases as well as its revenues and operating results in subsequent periods.

#### A WARNING ABOUT FORWARD-LOOKING STATEMENTS

Equity Office and Spieker have each made forward-looking statements in this document, and in documents that are incorporated by reference in this document, that are subject to risks and uncertainties. Forward-looking statements include information concerning possible or assumed future results of operations of Equity Office and Spieker. Also, statements including words such as "believes," "expects," "anticipates," "intends," "plans," "estimates," or similar expressions are forward-looking statements. Many factors, some of which are discussed elsewhere in this document and in the documents incorporated by reference in this document, could affect the future financial results of Equity Office and could cause actual results to differ materially from those expressed in forward-looking statements contained or incorporated by reference in this document. Important factors that could cause actual results to differ materially from current expectations reflected in these forward-looking statements include, among others, the factors discussed under the caption "Risk Factors" beginning on page 22 and the filings made by Equity Office and Spieker with the SEC that are identified on pages 124 and 125 and incorporated in this document.

Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. The future results and shareholder values of Equity Office following completion of the merger may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the ability of Equity Office and Spieker to control or predict. For these forward-looking statements, Equity Office and Spieker claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

#### THE EQUITY OFFICE SPECIAL MEETING

#### Date, Time, Place and Purpose of the Equity Office Special Meeting

The special meeting of the Equity Office common shareholders is scheduled to be held on Monday, July 9, 2001 at 10:00 a.m., Central Time, at One North Franklin Street, Third Floor, Chicago, Illinois. It may be adjourned or postponed to another date and/or place for proper purposes. The purpose of the meeting is to consider and vote upon (1) a proposal to approve the merger agreement and the merger of Spieker with and into Equity Office and (2) a proposal to amend the Equity Office declaration of trust as discussed below. The Equity Office common shareholders also might be asked to vote upon a proposal to adjourn the Equity Office special meeting for the purpose, among others, of allowing additional time for the solicitation of additional votes to approve the merger agreement and the merger.

At the meeting, in addition to the vote on the merger agreement and the merger, Equity Office common shareholders will be asked to vote upon a proposal to amend the Equity Office declaration of trust as part of the merger to increase the maximum number of trustees from 15 to 16 and to authorize the board of trustees to exempt one or more series of preferred shares issued in connection with a business combination from all or any portion of the ownership limitations and restrictions on transfer set forth in Article VII of the Equity Office declaration of trust. The proposal to approve the merger agreement and the merger and the proposal to approve the amendments to the Equity Office declaration of trust are conditioned upon one another.

#### Who Can Vote

You are entitled to vote your Equity Office common shares if our shareholder records showed that you held your Equity Office common shares as of the close of business on May 21, 2001. At the close of business on that date, a total of 309,815,068 Equity Office common shares were outstanding and entitled to vote. Each Equity Office common share has one vote. The enclosed proxy card shows the number of Equity Office common shares that you are entitled to vote. Your individual vote is confidential and will not be disclosed to third parties.

#### Voting by Proxy Holders

If you hold your Equity Office common shares in your name as a holder of record, you may instruct the proxy holders how to vote your Equity Office common shares by using the toll-free telephone number, the Internet website listed on the proxy card or by signing, dating and mailing the proxy card in the postage paid envelope that we have provided to you. Whichever of these methods you select to transmit your instructions, the proxy holders will vote your Equity Office common shares as provided by those instructions. If you give us a signed proxy without giving specific voting instructions, your Equity Office common shares will be voted by the proxy holders in favor of the merger agreement and the merger and in favor of the amendments to the Equity Office declaration of trust. If your Equity Office common shares are held by a broker, bank or other nominee, you will receive instructions from your nominee which you must follow to have your common shares voted.

## Vote by Telephone

You can vote your Equity Office common shares by telephone by dialing the toll-free telephone number, at no cost to you, printed on your proxy card. Telephone voting is available 24 hours a day until 3:00 p.m. Eastern Time, on Friday, July 6, 2001. Easy-to-follow voice prompts allow you to vote your Equity Office common shares and confirm that your instructions have been properly recorded. Our telephone voting procedures are designed to authenticate shareholders by using individual control numbers. If you vote by telephone, you do not need to return your proxy card. If you are located outside the U.S. and Canada, you should use the collect calling option printed on your proxy card.

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## Vote by Internet

You can also choose to vote through the Internet. The website for Internet voting is printed on your proxy card. Internet voting is available 24 hours a day until 3:00 p.m. Eastern Time, on Friday, July 6, 2001. As with telephone voting, you will be given the opportunity to confirm that your instructions have been properly recorded. If you vote through the Internet, you do not need to return your proxy card.

#### Vote by Mail

If you choose to vote by mail, simply mark your proxy card, sign and date it, and return it to EquiServe LP in the postage-paid envelope provided.

## Required Vote

Approval of the merger agreement and the merger, as well as the amendments to the Equity Office declaration of trust, requires the affirmative vote of the holders of at least a majority of the Equity Office common shares entitled to vote at the Equity Office special meeting and outstanding on the record date, May 21, 2001. The vote of the holders of Equity Office's preferred shares is not required for approval of the merger agreement, the merger or the amendments to the Equity Office declaration of trust. As of the record date for the Equity Office special meeting, trustees, executive officers and their affiliates beneficially owned, excluding share options and EOP Partnership units held by them, 4,170,306 Equity Office common shares representing 1.35% of the outstanding Equity Office common shares entitled to vote at the Equity Office special meeting.

#### **Voting on Other Matters**

We are not now aware of any matters to be presented at the Equity Office special meeting except for those described in this joint proxy statement/prospectus. If any other matters not described in this joint proxy statement/prospectus are properly presented at the meeting, the proxy holders will use their own judgment to determine how to vote your Equity Office common shares. If the meeting is adjourned or postponed, your Equity Office common shares may be voted by the proxy holders on the new meeting date as well, unless you have revoked your proxy instructions before that date.

## How You May Revoke Your Proxy Instructions

To revoke your proxy instructions, you must (1) so advise Equity Office's Secretary, Stanley M. Stevens, c/o Equity Office Properties Trust, Two North Riverside Plaza, Suite 2100, Chicago, Illinois 60606, in writing or by facsimile before your Equity Office common shares have been voted by the proxy holders at the meeting, (2) re—vote your shares on the Internet, (3) deliver to Equity Office's Secretary before the date of the meeting your revised proxy instructions, or (4) attend the meeting and vote your Equity Office common shares in person.

#### **How Votes Are Counted**

A quorum of shares entitled to vote must be present in person or by proxy at the special meeting in order to hold the vote on the proposal to approve the merger agreement and the merger and the amendments to the Equity Office declaration of trust. A majority of the outstanding Equity Office common shares entitled to vote constitutes a quorum. If you have returned valid proxy instructions or attend the meeting in person, your Equity Office common shares will be counted for the purpose of determining whether there is a quorum, even if you wish to abstain from voting on some or all matters introduced at the meeting. If you hold your Equity Office common shares through a broker, bank or other nominee, the nominee may only vote the Equity Office common shares which it holds for you as provided by your instructions. If it has not received your instructions by the 10th day before the meeting, the nominee may not vote on the merger agreement, the merger or the amendments to the Equity Office declaration of trust, which would result in a "broker non-vote" on the merger agreement and the merger as well as on the amendments to the Equity Office declaration of trust. Abstentions and broker non-votes will

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have the same effect as a vote against the proposals to approve the merger agreement, the merger and the amendments to the Equity Office declaration of trust.

## Cost of this Proxy Solicitation

Equity Office will pay the cost of its proxy solicitation. In addition to soliciting proxies by mail, we have engaged MacKenzie Partners, Inc., a proxy solicitation firm, to assist in obtaining proxies from our common shareholders on a timely basis. We will pay MacKenzie Partners, Inc.'s reasonable out of pocket expenses plus a \$7,500 fee for these services. We will, upon request, reimburse brokers, banks and other nominees for their reasonable expenses in sending proxy material to their principals and obtaining their proxies.

We also expect that several of our employees will solicit Equity Office common shareholders personally and by telephone. None of these employees will receive any additional or special compensation for doing this.

#### Attending the Equity Office Special Meeting

If you are a holder of record of Equity Office common shares and you plan to attend the Equity Office special meeting, please indicate this when you vote. If you are a beneficial owner of Equity Office common shares held by a bank or broker, you will need proof of ownership to be admitted to the meeting. A recent brokerage statement or letter from a bank or broker are examples of proof of ownership. If you want to vote in person your Equity Office common shares held in street name, you will have to get a proxy in your name from the registered holder.

#### List of Equity Office Common Shareholders

A list of Equity Office common shareholders entitled to vote at the Equity Office special meeting will be available at the Equity Office special meeting and for ten days before the meeting between the hours of 8:45 a.m. and 4:30 p.m., Central Time, at our corporate offices located at Two North Riverside Plaza, Suite 2100, Chicago, Illinois 60606. You may arrange to review this list by contacting Stanley M. Stevens, the Secretary of Equity Office.

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#### THE SPIEKER SPECIAL MEETING

#### Date, Time, Place and Purpose of the Spieker Special Meeting

The special meeting of the Spieker common stockholders is scheduled to be held on Monday, July 9, 2001 at 8:00 a.m., Pacific Time, at Quadrus Conference Center, Room QCC, 2400 Sand Hill Road, Menlo Park, California. It may be adjourned or postponed to another date and/or place for proper purposes. The purpose of the meeting is to consider and vote upon a proposal to approve the merger agreement and the merger of Spieker with and into Equity Office. The Spieker common stockholders also might be asked to vote upon a proposal to adjourn the Spieker special meeting for the purpose, among others, of allowing additional time for the solicitation of additional votes to approve the merger agreement and the merger.

#### Who Can Vote

You are entitled to vote your Spieker common stock if our stockholder records showed that you held your Spieker common stock as of the close of business on May 21, 2001. At the close of business on that date, a total of 67,395,001 shares of Spieker common stock were outstanding and entitled to vote. Each share of Spieker common stock has one vote. The enclosed proxy card shows the number of shares of Spieker common stock that you are entitled to vote. Your individual vote is confidential and will not be disclosed to third parties.

## Voting by Proxy Holders

If you hold your Spieker common stock in your name as a holder of record, you may instruct the proxy holders how to vote your Spieker common stock by using the toll—free telephone number or by signing, dating and mailing the proxy card in the postage—paid envelope that we have provided to you. The proxy holders will vote your Spieker common stock as provided by those instructions. If you give us a signed proxy without giving specific voting instructions, your Spieker common stock will be voted by the proxy holders in favor of the proposal to approve the merger agreement and the merger. If your shares of Spieker common stock are held by a broker, bank or other nominee, you will receive instructions from your nominee which you must follow to have your common stock voted.

#### Vote by Telephone

You can vote your shares of Spieker common stock by telephone by dialing the toll—free telephone number, at no cost to you, printed on your proxy card. Telephone voting is available 24 hours a day until 5:00 p.m. Eastern Time, on Friday, July 6, 2001. Easy—to—follow voice prompts allow you to vote your shares of Spieker common stock and confirm that your instructions have been properly recorded. Our telephone voting procedures are designed to authenticate stockholders by using individual control numbers. If you vote by telephone, you do not need to return your proxy card. If you are located outside the U.S. and Canada, you should use the collect calling option printed on your proxy card.

## Vote by Mail

If you choose to vote by mail, simply mark your proxy card, sign and date it, and return it in the postage-paid envelope provided.

#### Required Vote

Approval of the merger agreement and the merger requires the affirmative vote of the holders of at least a majority of the shares of Spieker common stock entitled to vote at the Spieker special meeting and outstanding on the record date, May 21, 2001. The vote of the holders of Spieker preferred stock is not required for approval of the merger agreement and the merger. Less than 1% of the shares of Spieker common stock entitled to vote at the Spieker special meeting were held by Spieker directors, executive officers and their affiliates as of the record date.

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#### **Voting Agreements**

Eleven Spieker directors and executive officers holding 494,805 shares of Spieker common stock, or approximately 0.73% of the outstanding shares of Spieker common stock as of the record date, have entered into voting agreements agreeing to vote these shares in favor of the merger agreement and the merger at the Spieker special meeting.

#### Voting on Other Matters

We are not now aware of any matters to be presented at the special meeting except for those described in this joint proxy statement/prospectus. If any other matters not described in this joint proxy statement/prospectus are properly presented at the meeting, the proxy holders will use their own judgment to determine how to vote your Spieker common stock. If the meeting is adjourned or postponed, your Spieker common stock may be voted by the proxy holders on the new meeting date as well, unless you have revoked your proxy instructions before that date.

## How You May Revoke Your Proxy Instructions

To revoke your proxy instructions, you must (1) so advise Spieker's Secretary, Sara R. Steppe, c/o Spieker Properties, Inc., 2180 Sand Hill Road, Suite 200, Menlo Park, California 94025, in writing or by facsimile before your Spieker common stock has been voted by the proxy holders at the meeting, (2) deliver to Spieker's Secretary before the date of the meeting your revised proxy instructions, or (3) attend the meeting and vote your Spieker common stock in person.

#### **How Votes Are Counted**

A quorum of shares of Spieker common stock entitled to vote must be present in person or by proxy at the Spieker special meeting in order for Spieker to hold a vote on the proposal to approve the merger agreement and the merger. A majority of the outstanding shares of Spieker common stock entitled to vote constitutes a quorum. If you have returned valid proxy instructions or attend the meeting in person, your Spieker common stock will be counted for the purpose of determining whether there is a quorum, even if you wish to abstain from voting on some or all matters introduced at the meeting. If you hold your Spieker common stock through a broker, bank or other nominee, the nominee may only vote the shares of Spieker common stock which it holds for you as provided by your instructions. If it has not received your instructions by the 10th day before the meeting, the nominee may not vote on the merger agreement and the merger, which would result in a "broker non-vote" on the merger agreement and the merger agreement and the merger agreement and the merger.

#### Cost of this Proxy Solicitation

Spieker will pay the cost of its proxy solicitation. In addition to soliciting proxies by mail, we have engaged MacKenzie Partners, Inc., a proxy solicitation firm, to assist in obtaining proxies from our common stockholders on a timely basis. We will pay MacKenzie Partners, Inc.'s reasonable out of pocket expenses plus a \$7,500 fee for these services. We will, upon request, reimburse brokers, banks and other nominees for their reasonable expenses in sending proxy material to their principals and obtaining their proxies.

We also expect that several of our employees will solicit Spieker common stockholders personally and by telephone. None of these employees will receive any additional or special compensation for doing this.

#### Attending the Spieker Special Meeting

If you are a holder of record of shares of Spieker common stock and you plan to attend the Spieker special meeting, please indicate this when you vote. If you are a beneficial owner of shares of Spieker common stock held by a bank or broker, you will need proof of ownership to be admitted to the meeting.

A recent brokerage statement or letter from a bank or broker are examples of proof of ownership. If you want to vote in person your Spieker common stock held in street name, you will have to get a proxy in your name from the registered holder.

## List of Spieker Common Stockholders

A list of Spieker common stockholders entitled to vote at the Spieker special meeting will be available at the Spieker special meeting and for ten days before the meeting between the hours of 8:45 a.m. and 4:30 p.m., Pacific Time, at our corporate offices located at Spieker Properties, Inc., 2180 Sand Hill Road, Suite 200, Menlo Park, California 94025. You may arrange to view this list by contacting Sara R. Steppe, the Secretary of Spieker.

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#### THE MERGER

## Structure of the Mergers

The merger agreement contemplates the following two-step transaction:

- the partnership merger, in which Spieker Partnership will merge with and into EOP Partnership, and Spieker Partnership will cease to exist, followed by
- the merger, in which Spieker will merge with and into Equity Office and Spieker will cease to exist.

The merger will be completed as soon as practicable following the partnership merger. Completion of the merger is conditioned upon completion of the partnership merger.

## Merger Consideration

In the partnership merger:

- holders of partnership units (other than preferred units) in Spieker Partnership, including Spieker, will receive, for each Spieker Partnership unit (other than preferred units) outstanding immediately before the partnership merger, 1.94462 class A common units of limited partnership interest in EOP Partnership;
- the series B preferred interest in Spieker Partnership held by Spieker will be exchanged for 4,250,000 series E preferred units of limited partnership interest in EOP Partnership;
- the series C preferred interest in Spieker Partnership held by Spieker will be exchanged for 6,000,000 series F preferred units of limited partnership interest in EOP Partnership; and
- the series E preferred interest in Spieker Partnership held by Spieker will be exchanged for 4,000,000 series H preferred units of limited partnership interest in EOP Partnership.

#### In the merger:

- holders of Spieker common stock will receive, for each share of Spieker common stock issued and outstanding immediately before the merger, \$13.50 in cash and 1.49586 Equity Office common shares;
- holders of Spieker series B preferred stock will receive, for each share of Spieker series B preferred stock issued and outstanding immediately before the merger, one Equity Office series E preferred share;
- holders of Spieker series C preferred stock will receive, for each share of Spieker series C preferred stock issued and outstanding immediately before the merger, one Equity Office series F preferred share; and
- holders of Spieker series E preferred stock will receive, for each share of Spieker series E preferred stock issued and outstanding immediately before the merger, one Equity Office series H preferred share.

The Equity Office series E, F and H preferred shares issued in the merger will have preferences, conversion and other rights, voting powers, restrictions, limitations as to dividends, qualifications and terms or conditions of redemption identical to those of the shares of the corresponding series of Spieker preferred stock.

Holders of Spieker common stock will not receive certificates or scrip representing fractional Equity Office common shares. Instead, each holder of Spieker common stock otherwise entitled to a fractional

share interest in Equity Office will be paid an amount in cash, without interest, rounded to the nearest cent, determined by multiplying:

- the average closing price of an Equity Office common share on the NYSE on the five trading days immediately preceding the closing date of the merger by
- the fraction of an Equity Office common share which such holder of Spieker common stock would otherwise be entitled to receive.

The merger will be completed as soon as practicable following the partnership merger. Upon conversion of the outstanding shares of Spieker common stock and preferred stock into the merger consideration, the Spieker common stock and preferred stock will be cancelled and retired and will cease to exist.

## **Background of the Merger**

In pursuing their strategies for enhancing shareholder value, each of Equity Office and Spieker regularly consider opportunities for acquisitions, joint ventures and other significant transactions.

Over the last five years, representatives of Spieker management have investigated and evaluated a number of strategic opportunities for the purpose of enhancing value for Spieker stockholders. The strategic opportunities considered have included mergers with other entities, acquisitions of other entities and businesses, divestiture of substantial portions of Spieker's assets and joint venture opportunities. Among other activities, Messrs. Spieker, Foster and Vought evaluated numerous acquisition and merger opportunities in different markets throughout the United States and reported on these opportunities to the Spieker board of directors as appropriate.

This analysis of strategic opportunities continued during 1999 and early 2000. In early 1999, the chief executive officer of another entity, referred to in this description as "company B," contacted Spieker concerning a possible transaction between Spieker and company B culminating in a meeting between Mr. Spieker and the chief executive officer of company B on April 6, 1999. Like Spieker, company B was an office property REIT of comparable size with Spieker. At that time, Spieker and company B concluded that a strategic combination of their two companies was not in the best interests of their respective stockholders. Spieker and company B reached this conclusion based upon, among other factors, different expectations concerning the future growth of the businesses of both companies and the fact that the relative valuations for the two companies at the time did not support a business combination along the lines that the parties had discussed.

At the regularly scheduled meeting of the Spieker board of directors on December 8, 1999, the Spieker board of directors again considered Spieker's strategic alternatives to enhance stockholder value. Among other things, the board of directors discussed and considered the general status of the economy and of Spieker's markets and other markets in general, the REIT industry and Spieker's stock price performance. The Spieker board of directors also received a report of Spieker management concerning stock repurchase programs and REIT leveraged buyout transactions.

On March 8, 2000, at a regularly scheduled meeting of the board of directors, the Spieker board of directors discussed with Spieker management the three—year target plan for Spieker and different strategic alternatives available to Spieker to enhance stockholder value. Among other things, the board of directors reviewed Spieker's recent growth and its prospects for future growth and the risk to Spieker's ability to maintain above—industry average growth rates as a result of (1) moderating of growth in market rents in Spieker's existing markets and (2) a lack of geographic diversification with respect to Spieker's portfolio. In addition, Mr. Vought and Mr. Foster led a discussion of the Spieker board of directors and representatives of Spieker management concerning the possibility of a merger of Spieker with another entity, the sale of Spieker to another entity, the sale of specific assets of Spieker, geographic diversification of Spieker and its properties through acquisitions of other entities or entering into different but related lines of business. The Spieker board of directors directed management of Spieker to continue to evaluate strategic alternatives with the goal of maximizing stockholder value and returns.

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At the June 7, 2000 and September 6, 2000 regularly scheduled meetings of the Spieker board of directors, discussions with representatives of Spieker management concerning Spieker's strategic alternatives continued. At each meeting, the board of directors again considered the possibility of merging with other entities, divesting portions of Spieker's assets to refocus attention on particular markets and assets and entering into different but related lines of business. The board also discussed the difficulties Spieker might face in meeting its long—term growth targets on its own given the projected size of Spieker and the markets in which Spieker conducts its operations.

In August 2000, Spieker entered into an agreement with another company, referred to in this description as "company C." Like Spieker, company C was an office property REIT, although smaller than Spieker. Pursuant to the agreement, Spieker and company C agreed to exchange confidential information for the purpose of evaluating a business transaction between the two

companies which would result in an acquisition by Spieker of company C. Pursuant to that confidentiality agreement, each party agreed to keep confidential information provided by the other and to use that information only for purposes of considering a transaction between the two companies. In addition, each company agreed that it would not seek to acquire the voting securities of the other company or take other related actions for a period of 18 months from the date of the agreement. After the exchange of confidential information, Spieker determined not to pursue an acquisition of company C, primarily because of its view that the quality of company C's portfolio would not fit well with Spieker's existing portfolio.

During much of 2000, representatives of Equity Office and representatives of Spieker collaborated on a variety of specific projects, including a technology consortium, and other ancillary matters. From that collaboration, Mr. Vought and Timothy H. Callahan, the Chief Executive Officer of Equity Office, expressed an interest in discussing whether their respective companies might jointly pursue a range of other opportunities.

On December 6, 2000, at a regularly scheduled meeting of the Spieker board of directors, Mr. Spieker led a discussion of strategic alternatives for Spieker, including maintaining Spieker's independence, pursuing possible acquisitions and pursuing possible merger transactions. Mr. Spieker informed the board that management had concluded, after reviewing all of the possible strategic alternatives, that a strategic merger or business combination could be the best alternative for maximizing stockholder value. Mr. Spieker indicated that Spieker management had concluded that two companies were Spieker's most attractive potential merger candidates, one of which was Equity Office and the other of which was company B. Mr. Spieker and Mr. Vought then led a discussion of the board of directors concerning the relative advantages and disadvantages of a merger with either of the two candidates. Following further discussion, the Spieker board of directors concluded that Spieker and its stockholders would be well served if Spieker management investigated potential merger opportunities and directed management to do so and to make further reports to the board. Following this meeting, Spieker management continued to investigate the possibility of remaining independent or of engaging in strategic asset sales, but concluded, with respect to merger opportunities, that a merger with company B or Equity Office presented the only viable merger opportunities at the time with companies of similar asset quality and characteristics.

Following the December 6, 2000 meeting, Mr. Spieker contacted the chief executive officer of company B and discussed the fact that Spieker was in the process of reviewing its strategic alternatives and inquired whether company B would be interested in resuming their conversations from April 1999. The chief executive officer of company B indicated that company B would be interested in resuming those conversations and, on December 20, 2000, Mr. Spieker and the chief executive officer of company B met in New York where they discussed in more detail the possibility of a combination of their two companies. The chief executive officer of company B indicated that company B would be interested in pursuing the possibility of a strategic combination with Spieker in which the two companies would combine their management teams and operations with neither company being viewed as acquired by or acquiring the other. In conjunction with the resumed conversations between Spieker and company B, the chief executive officer of company B suggested that he and other officers of company B meet with Mr. Foster and Mr. Vought.

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Following the December 6, 2000 meeting, Mr. Vought contacted Mr. Callahan of Equity Office to suggest that the two meet to discuss their respective companies and businesses. On December 21, 2000, Mr. Vought met with Mr. Callahan in Chicago where they discussed the possibility of a combination of their two businesses and whether that would be in the best interests of their respective shareholders. Mr. Callahan indicated that he was interested in continuing these conversations and would give Mr. Vought a further call following Christmas. On December 23, 2000, Mr. Callahan contacted Mr. Vought to re-affirm that he was interested in continuing these conversations. On December 28, 2000, Mr. Callahan told Mr. Vought that Equity Office was interested in pursuing a business combination with Spieker and suggested to Mr. Vought that their two respective companies enter into a confidentiality agreement so that they could appropriately share more detailed information with each other. On January 2, 2001, Spieker and Equity Office entered into a confidentiality agreement. Pursuant to that confidentiality agreement, each party agreed to keep confidential information provided by the other and to use that information only for purposes of considering a transaction between the two companies. In addition, each company agreed that it would not seek to acquire the securities of the other company or take other related actions for a period of 12 months from the date of the agreement.

On January 5, 2001, David A. Helfand, Executive Vice President — Business Development of Equity Office, Richard D. Kincaid, Chief Financial Officer of Equity Office, and Shobi S. Khan, Vice President — Business Development Investments of Equity Office, met with Mr. Vought and Mr. Rothstein in San Francisco where the representatives of the two parties exchanged information concerning their respective businesses.

On January 9, 2001, Mr. Callahan contacted Mr. Vought to update him on the status of Equity Office's due diligence efforts.

On January 9, 2001, Mr. Vought met with the chief executive officer of company B to discuss the merits of a transaction between their two companies and the possible manner in which a transaction might be effected. On January 10, 2001, Mr. Foster and Mr. Vought met with the chief executive officer of company B, together with three other officers of company B, to discuss a possible combination of their two companies and the various issues associated with a combination, including the combination of their different corporate cultures and how the combined company would be operated. Subsequent to these meetings on January 9 and 10, 2001, Mr. Vought and Mr. Rothstein had several conversations with the chief executive officer and the chief financial officer of company B, respectively, concerning the possibility of a merger of their two companies.

During the remaining weeks of January and the first week of February, Mr. Callahan and Mr. Vought and Mr. Foster continued to have various conversations concerning the combination of their two businesses. On January 25, 2001, Mr. Foster and

Mr. Rothstein met with Mr. Kincaid, Peter H. Adams, Senior Vice President — Strategic Planning and Operations of Equity Office, and Michael A. Steele, Executive Vice President — Real Estate Operations and Chief Operating Officer of Equity Office, in San Francisco to exchange additional information on the structure of their respective organizations and discussed the management and personnel of their respective businesses.

On January 26, 2001, Spieker and company B entered into a confidentiality agreement. Pursuant to that confidentiality agreement, each party agreed to keep confidential information provided by the other and to use that information only for purposes of considering a transaction between the two companies. In addition, each company agreed that it would not seek to acquire the voting securities of the other company or take other related actions for a period of 12 months from the date of the agreement.

On February 7, 2001, Mr. Vought met with Mr. Callahan, Mr. Kincaid and Mr. Helfand in Chicago. At that meeting, the representatives of Equity Office presented a proposal to Mr. Vought concerning a merger of Spieker with Equity Office in which the holders of common stock of Spieker would receive merger consideration with a per share value of \$58.00. The representatives of Equity Office explained that the offer contemplated that each share of Spieker common stock would be converted in such merger for \$9.50 in cash, with the balance of the per share consideration to be paid in the form of common shares of Equity Office with the exchange ratio for the shares to be fixed based on the average trading price of Equity Office common shares over the ten trading

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day period prior to determination of the price. On February 9, 2001, Mr. Callahan called Mr. Vought to discuss the proposal by Equity Office to merge with Spieker.

On February 9, 2001, at a special telephonic meeting of the Spieker board of directors, Mr. Spieker described to the board the proposal that Equity Office had presented to Spieker on February 7, 2001. In addition, Spieker management informed the board that they viewed further discussions with company B as not likely to result in a proposal that they would be prepared to recommend to the board and that would be in the best interests of Spieker and its stockholders. Spieker management reached this conclusion primarily because company B had been discussing with Spieker management a strategic business combination of their two companies in which no premium would be paid by company B with respect to the current market price of Spieker common stock and because Spieker management believed that the two companies had different corporate cultures that would impede a successful combination of their two organizations. After further discussion of the Equity Office proposal and numerous questions by the board of directors and after receiving the recommendation of Spieker management that Spieker pursue a transaction with Equity Office, the board authorized Spieker management to negotiate a strategic combination of Spieker and Equity Office and to engage investment bankers and other advisors to help negotiate the terms of the transaction and to evaluate whether any resulting transaction would be fair to and in the best interests of the Spieker stockholders.

Following that special meeting of the Spieker board of directors, during a series of conversations between Mr. Vought and Mr. Callahan, negotiations continued between representatives of Spieker and representatives of Equity Office concerning, among other things, the value of the consideration to be received by Spieker stockholders in any transaction. On February 12, 2001, Mr. Zell called Mr. Spieker to discuss Equity Office's long—term strategy and the proposal by Equity Office to merge with Spieker. Early in the week of February 12, 2001, Mr. Vought asked Mr. Callahan to present to Spieker the best and final proposal of Equity Office by Wednesday or Thursday of that week.

At the regularly scheduled Equity Office board of trustees meeting held on February 13, 2001, Mr. Zell and Mr. Callahan updated the board on the discussions with Mr. Spieker, Mr. Foster, Mr. Vought and other representatives of Spieker regarding a possible merger of Spieker with Equity Office. At this meeting, various members of the board expressed their support for a transaction if it could be accomplished along the lines described at the meeting.

On February 15, 2001, the Spieker board of directors held a special telephonic meeting at which Mr. Spieker informed the board that as a result of further negotiations, Equity Office had agreed to increase the consideration payable to the Spieker stockholders to \$58.50 per share and to change the relative mix of cash and stock consideration, with the value of the stock component of the merger consideration to be based on a fixed exchange ratio that was based on the average closing price of Equity Office common shares over the 10 preceding trading days. After further discussion of the increased consideration and other matters relating to the merger, the Spieker board of directors authorized Spieker management to negotiate a merger agreement with Equity Office on these terms, subject to Spieker's continuing due diligence with respect to Equity Office and subject to the board's final review and approval of a merger agreement and its terms and conditions.

On February 16, 2001, Spieker engaged Goldman Sachs to act as its financial advisor in connection with the proposed transaction, and Equity Office engaged Morgan Stanley & Co. Incorporated to act as its financial advisor in connection with the proposed transaction. During the weeks of February 12 and February 19, each of Spieker and Equity Office and their respective advisors conducted due diligence with respect to each other. On February 18, 2001, Hogan & Hartson L.L.P., counsel to Equity Office, provided to Spieker and its counsel a draft merger agreement. On February 19, 2001, the parties began to negotiate the terms and conditions of the merger agreement, including the structure of the mergers as a two-step transaction involving the merger of Spieker Partnership with and into EQP Partnership, followed by the merger of Spieker with and into Equity Office. The two-step merger structure was designed to comply with the partnership agreements of EOP Partnership and Spieker Partnership and to preserve in the combined company the pre-merger UPREIT structure of both Equity Office and Spieker. An UPREIT is a REIT

that owns substantially all of its assets through an operating partnership. Beginning on February 20, 2001, representatives of Spieker and Equity Office, Goldman Sachs, Morgan Stanley, Sullivan & Cromwell, counsel to Spieker, and Hogan & Hartson L.L.P. met in New York to continue the negotiations of the merger agreement and ancillary agreements including, among other things, voting agreements and the tax protection arrangements described under "- Conflicts of Interest of Spieker Directors and Executive Officers in the Merger and the Partnership Merger" beginning on page 58.

On February 22, 2001, the Equity Office board held a special meeting at which eleven of the thirteen Equity Office trustees, members of management and representatives of Morgan Stanley and Hogan & Hartson L.L.P. were present in person or by conference telephone call. The special meeting was held in order for the Equity Office board to consider and formally act upon the proposed merger with Spieker. At this meeting, Equity Office's senior management reviewed with the board financial and business terms of the proposed transaction, including the need for Equity Office to finance the cash portion of the proposed merger consideration, and the results of Equity Office's due diligence review. Equity Office's legal counsel made a presentation to the Equity Office board in which it explained the material terms of the proposed merger agreement and related agreements, including closing conditions, termination rights and provisions regarding break-up fees and termination expenses, and briefed the board on open items. Morgan Stanley then presented its financial analysis of the proposed merger, and delivered to the Equity Office board its oral opinion that, as of the date of that opinion, the consideration to be paid by Equity Office under the merger agreement was fair, from a financial point of view, to Equity Office.

Following these presentations, the Equity Office trustees present at the meeting asked numerous questions of management and its legal counsel and financial advisors and discussed at length the issues raised by the presentations. After discussion by the Equity Office board of trustees concerning, among other things, the matters described below under "— Equity Office's Reasons for the Merger; Recommendation of the Equity Office Board," the Equity Office board approved the merger agreement, the merger and the partnership merger on substantially the terms discussed at the meeting. The Equity Office board also authorized management to complete negotiations of, and execute, the merger agreement, subject to final approval of the transaction terms by a special committee of the board, comprised of Mr. Callahan, and receipt of Morgan Stanley's written fairness opinion.

On February 22, 2001, at a special meeting of the Spieker board of directors at which all Spieker directors but one were present in person or by conference telephone call, Spieker management reviewed with the directors the terms and conditions of the proposed merger agreement with Equity Office, and noted that the Equity Office board of trustees had approved the proposed merger with Spieker in which holders of Spieker common stock would receive \$58.50 per share, including \$13.50 of cash, representing a \$.50 overall increase in the value of the consideration and an overall increase in the cash component from \$9.50 to \$13.50. A representative of Sullivan & Cromwell then reviewed with the directors the terms of the merger agreement and answered questions from the directors regarding those terms. A representative of Goldman Sachs presented the Spieker board of directors with Goldman Sachs' financial analyses concerning the proposed transaction. Goldman Sachs then orally delivered its opinion to the Spieker board of directors that, as of February 22, 2001 and based upon and subject to the matters set forth in its opinion, the consideration to be received by holders of Spieker common stock pursuant to the merger agreement was fair, from a financial point of view, to those holders. In addition Spieker notified company B on February 22, 2001 that Spieker was no longer considering a combination with company B.

The Spieker board of directors then engaged in a lengthy discussion of the proposed merger and asked numerous questions of management and representatives of Goldman Sachs and Sullivan & Cromwell. After further discussion by the Spieker board of directors concerning, among other things, the fairness opinion of Goldman Sachs, the business and operations of Equity Office and the matters described below under "— Spieker's Reasons for the Merger; Recommendation of the Spieker Board," the Spieker board of directors concluded that the proposed merger and partnership merger were fair to and in the best interests of Spieker and its stockholders and Spieker Partnership and its unitholders and authorized and approved the merger agreement and the merger.

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Shortly after the conclusion of the special meeting of the Spieker board of directors on February 22, 2001, Mr. Callahan approved the final terms of the transaction. Shortly after that approval, the parties executed the merger agreement.

## Equity Office's Reasons for the Merger; Recommendation of the Equity Office Board

The Equity Office board of trustees has approved and adopted the merger agreement and the merger. The Equity Office board believes that the terms of the merger agreement, the merger and the other transactions contemplated by the merger agreement, including the issuance of Equity Office shares to Spieker stockholders and the amendments to the Equity Office declaration of trust to be effected as part of the merger, are advisable and in the best interests of Equity Office and its shareholders. Accordingly, the Equity Office board recommends that Equity Office common shareholders approve the merger agreement and the merger, as well as the amendments to the Equity Office declaration of trust,